Date: July 24, 2019

To: Mayor and City Council

From: Kent Myers, City Manager

Subject: Budget Work Session-July 29

This Monday, July 29th we have scheduled the second Work Session on the proposed FY 2020 Budget. This meeting will be held in the Conference Room at City Hall starting at 4:00 p.m. with dinner served at about 6:00 p.m. This work session will focus on funding for local organizations, and the proposed Budgets for the Enterprise Funds and other special funds.

A third Council Work Session will be held on August 5th to discuss funding for City/County shared services. We do not expect to get the County's proposed budgets until the August 5th meeting. Once we receive these budgets, this will be the final information needed to determine the amount of budget reductions required to provide a balanced budget. Following the meeting with the County, we will need to schedule one or two additional Budget Work Sessions to discuss and approve changes to the proposed Budget. According to the FY 2020 Budget schedule approved several months ago, we have tentatively scheduled the next Work Session for August 26 at 4:00 p.m. However, we might want to move this meeting to an earlier date if the City Council is available.

This memo will provide a summary of the items scheduled for discussion at Monday's meeting. An agenda listing the funds that will be discussed is attached to this memo along with funding information from local organizations. Also attached are the proposed Budgets for the various funds that will be discussed at the meeting and information related to our recycling costs.

Funding for Local Organizations

Based upon recent conversations with Council members, there was an interest in having a presentation and discussion on funding for local organizations early in the budget process this year. So, we have invited representatives from the three local organizations (CVB, Chamber and EDC) to present their budget requests for next year and be available to respond to questions.

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The first budget scheduled for presentation and discussion is the CVB Budget which is included as an attachment to this memo. Typically, the City has provided funding to the CVB based upon 5/7ths of the projected HOT revenues for the coming year. We have also approved funding for special projects for the CVB in the past based upon their requests. Next year, we have projected that HOT will generate $3.6 million. Therefore, the funding provided in the FY 2020 Tourism Fund for the CVB is $2,571,429. This represents a 10.4% increase over the $2,330,000 budgeted this year. We have also provided funding in next year's Tourism Fund for building and grounds maintenance for the Visitor's Center totaling $72,000. Ernie will present information on these budget requests and respond to any questions.

This year the CVB is also requesting special funding for a documentary on the history of Fredericksburg that would be available for the 175th Anniversary Celebration. If produced, this film would be used for both the 175th Anniversary as well as a marketing tool for the CVB. The cost estimate for this film is $100,000 to $150,000 and the CVB is willing to provide $50,000 for this project. This funding is not currently included in the proposed Tourism Budget for next year. Council direction is needed on whether to include this funding in the final Budget.

The second organization that is scheduled to present and discuss their funding request at Monday's meeting is the Chamber of Commerce. The annual City funding that is provided to the Chamber is $5,000 that is budgeted in our General Fund. This funding qualifies the City for a Platinum level of membership. As Penny McBride describes in the attached memo, this membership provides the City certain benefits which are included in the attached listing. Penny will provide additional information on the City's membership and respond to any questions.

The final organization scheduled to present and discuss their funding request is the EDC. As indicated in the attached email from Tim Lehmberg, their funding request for both the City and County in the FY 2020 Budget will remain at $70,000. This funding is included in the City's Electric and Water Funds. As noted in Tim's Budget, this funding level will create a deficit for the EDC and they plan to use some of their fund balance. Therefore, they are planning on requesting a funding increase in the FY 2021 Budget. Tim will be present at Monday's meeting to provide additional information on their budget request and respond to any questions.

Electric Fund

The first Enterprise Fund scheduled for discussion at Monday's Work Session is the Electric Fund. Our total proposed Electric Fund Budget for FY 2020 is $12,515,406 which is very close to the current Electric Fund Budget of $12,597,804. There is no increase in electric rates proposed in this Budget. This Budget includes the first payment for 10-year Revenue Bonds issued for the new building that was discussed at the first Budget Work Session. The proposed Budget also includes $225,000 for the first of two years of funding for the Main Street decorating lighting project. We have also included partial funding ($35,000) for a new boom truck.

There were no new personnel requested for the Electric Department. The Budget for the Electric Fund and the other Enterprise Funds includes funding for a 2% COLA and 2% merit increase for all employees. Once we complete the preliminary budget meetings we will attempt to include the costs for the 6% TMRS contribution rate that was discussed at the last Budget Work Session.

The proposed expenses in the Electric Fund exceed revenues by $437,706. The City plans to use prior year fund balance to cover this deficit.

Water Fund

The proposed FY 2020 Budget includes the second phase of the water and wastewater rate increase recommended by the rate consultant last year. The City Council previously decided to phase in the proposed rate increases over three years so that local customers would not be impacted by a major rate increase in one year. This year's proposed Budget includes a 12.5% increase for water rates and 10% increase in wastewater rates. Our plans are to monitor revenues and expenses closely this year to see if we can reduce some of the rate increases recommended in FY 2021.

With these changes in rates, the total Water Fund Budget is $10,507,437 which is slightly less that the current Budget of $10,819,707. As proposed, the Budget includes a total deficit of $2,664,677. However, most of this deficit ($2,380,000) will be covered by existing water and sewer impact fees. The revenues from these fees can be used for utility improvements serving new development. The use of these impact fees will result in a deficit of $284,677 in the Water Fund which can be covered by prior year fund balance.

The proposed expenses for next year include several capital projects. This includes the rehab of the Green Meadows Lift Station ($750,000), the extension of sewer services in the Highway 290E area ($1,515,000), rehab of the water main on Bell Street ($150,000) and upgrades to the Boot Ranch Lift Station ($100,000). The proposed budget also includes lease purchase financing for a new Bobcat Excavator (14,140) and partial funding of a new Boom Truck ($55,550).

Golf Fund

The expenses for operation of our Golf Course are included in two different funds including the City's Golf Fund Budget and the proposed Budget from Touchstone. In terms of the City's Golf Fund there are very few changes from the current year. The proposed FY 2020 Golf Fund Budget is $130,659 compared to the current Budget of $145,938. The expenses included in this Fund primarily cover the payment of the loan to the Electric Fund and Solid Waste Fund. The total payment each year is $108,000 including interest.

The proposed Budget from Touchstone, which is attached as a separate Budget, includes total expenses of $1,404,986 and costs for operating leases of $27,052. Approval of this Budget will create a total deficit of $205,122 which will be covered by the City's General Fund. As you will recall, the proposed FY 2020 General Fund Budget includes an expenditure of $300,000 to support the Touchstone contract. This will leave additional funding available for incentives in the coming year if they meet certain performance goals.

Solid Waste Fund

The proposed Solid Waste Fund FY 2020 Budget is $3,741,952 which represents a major increase over the current Budget of $2,783,118. There are no increases in solid waste rates proposed for the coming year. The primary reason for the increase in the Budget is the funding for the construction of the next landfill cell ($1,320,000). Fortunately, we set aside $200,000 every year to cover most of the expenses for cell development. This year we are proposing the use of $603,580 from the cell development reserves to help pay for the new cell development. This will still leave a deficit of $412,672 in this Fund that will be covered by prior year fund balance.

Other new major expenses proposed in the Solid Waste Fund include the purchase of additional wind screens at the landfill ($25,000), purchase of a golf cart at the landfill ($6,930) and the lease purchase of a new track loader ($81,115).

One issue that is directly impacting the Solid Waste Fund are the changes in our revenues for our recycling operations. With the current changes in the market, there is very little demand for recycled waste (see attached report). Therefore, we do not anticipate that we will generate any revenue next year for recycling. Many cities have recently gotten out of the recycling business. While we are not recommending that we close our Recycling Center at this time, we want to keep you updated on the City's costs for operating this Center.

EMS Fund

The next Budget scheduled for discussion at Monday's Council meeting is the EMS Fund. The funding for EMS is shared between the City and County and will be discussed at the August 5th meeting with the County Commissioners. The proposed 2020 EMS Fund Budget is $2,933,115 compared to the current Budget of $2,725,610. The primary reasons that this Budget is proposed for an increase is that we are adding lease purchase expenses for a new ambulance ($95,950) and heart monitor equipment ($37,500). If this Budget is approved, then City funding support for EMS will increase from $726,318 to $803,546. County funding would increase from $584,242 to $661,469.

Tourism Fund

The proposed FY 2020 Tourism Fund Budget includes several major changes that will need to be discussed at Monday's Council meeting. The total Tourism Fund Budget is proposed at $3,694,275 compared to the current Budget of 3,443,485. This includes a projection that HOT revenues will increase about 9% over the projected revenues for this year. The Budget as currently proposed includes a deficit of $75,275 which could be covered with prior year fund balance.

The largest expenditure in the Tourism Fund is the funding for the CVB. This includes the allocation of 5/7ths of the HOT revenue for their various promotion and marketing programs and $72,000 for the maintenance of the Visitors Center grounds and building.

Other highlights of the Tourism Fund Budget include the allocation of $480,000 for funding of local organizations. This is based on the amount of funding that was allocated this year and assumes no increase. The proposed Budget includes increased funding for support of special events from $18,000 to $34,700. The Budget also includes $100,000 for support of the 175th Anniversary Celebration and $200,000 for Marktplatz improvements. The Marktplatz funding is intended to help the Marktplatz Redevelopment Commission in their efforts to raise over $1 million for the new restrooms, meetings room and playground. The Budget also includes $10,000 for improvements to the wayfinding signs.

There are two items that were requested that are not included in the proposed Budget for the Tourism Fund that will need to be discussed by the Council. The first request is for funding support for the new historical film that the CVB would like to produce for the 175th Anniversary. The second item is a funding request for a full-time Fort Martin Scott Director. This position was recommended in the recent Fort Martin Scott Master Plan.

Drainage Fund

The Drainage Fund has experienced several major changes with the establishment of the new Vegetation Management Program. Funding from the new drainage fees are included in the proposed Budget. This Budget is balanced with an excess of $83,005 projected to be carried over to the FY 2021 fiscal year.

The Budget includes the full-year of funding for the two positions assigned to the Vegetation Management program. The third employee dedicated to this program is funded by the Electric Fund. A fourth position was originally proposed for this Program with this position not currently included in the proposed Budget. We will need to discuss with the Council on the timing for adding this fourth positions. The Budget includes operating expenses for the new program and the lease purchase of their remaining equipment. The proposed Budget also includes $100,000 for major drainage projects that we hope to complete next year.

Food and Wine Fest Fund

This is one of the smallest City funds with a stable history of revenues and expenses. In next year's Budget, we are projecting that expenses will decrease from $181,040 to $169,400. This is due to some surplus inventory from last year that will reduce the inventory that is needed to be purchased for this year's event. The Budget projects that the Festival will generate net revenues of $8,375 this year.

Emergency Management Fund

The expenses for the Emergency Management Fund are shared between the City and County and will be discussed at the August 5th meeting with the County. The FY 2020 expenses proposed for this Fund are $205,081 compared to the current Budget of $187,523. No new major expenses are proposed in this Fund. If this Budget is approved, then contributions from the City and County will increase from $76,262 to $88,090.

Other City Funds

The City maintains several other smaller funds which are included for discussion at Monday's Council meeting. This includes the Debt Services Fund which accounts for property tax revenues and debt service payments for our outstanding bonds and special revenue notes. The major change in this Fund includes the retirement of the 2010 GO bonds and increased payments for the Limited Tax Notes that provided financing for the purchase of parks land.

Other small funds that are included in the proposed Budget include the Police Forfeiture Fund and the Capital Project Fund for water and wastewater improvements. This Capital Project Fund is funded by the $18 million Revenue Bonds that were financed last year. We are continuing with the design of the utility improvements funded by these Revenue Bonds. We should start bidding out these improvements and begin construction in the next several months.

The City has recently set up two new funds to account for donations. The first fund will track the revenues and expenses for the recent donations to the Animal Shelter. We expect that the donations for this Fund will total about $950,000 this year. These donations will be used to improve services offered at the Animal Shelter. We have also established a fund for donations to parks and recreation that we are starting to receive.

The final proposed Budget included for Council discussion is the Health Insurance Fund. As mentioned at last Monday's meeting this Fund has a current balance of over $400,000. Therefore, we do not recommend any increases in either the City's contributions to this Fund or the employee's contributions for dependent health insurance.

The City of Fredericksburg
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City of Fredericksburg

SPECIAL CITY COUNCIL MEETING AGENDA
MONDAY, JULY 29, 2019 ~ 4:00 P.M.
CITY HALL CONFERENCE ROOM ~ 126 W. MAIN STREET

Linda Langerhans, Mayor
Charlie Kiehne, Councilmember
Bobby Watson, Councilmember
Gary Neffendorf, Councilmember
Tom Musselman, Councilmember
Kent Myers, City Manager

The City of Fredericksburg City Council will meet in a special session on Monday, July 29, 2019 at 4:00 p.m. in the City Hall Conference Room, 126 W. Main Street, Fredericksburg, Texas. This is an open meeting, open to the public, subject to the Open Meetings Law of the State of Texas, and as required by law, notice is hereby posted on July 26, 2019 before 4:00 p.m., providing time, place, date and agenda thereof. The meeting facility is wheelchair accessible and accessible parking spaces are provided. Requests for accommodations or interpretative services must be made to the City Secretary 48 hours prior to this meeting.

(Please turn off all pagers and phones, except emergency on-call personnel.)

1. CALL TO ORDER

2. PUBLIC COMMENTS
The City Council welcomes citizen participation and comments at all City Council Meetings. The City Council offers citizens the opportunity to address them by signing up to speak prior to the meeting and to limit comments to 3-minutes.

NOTE: The Texas Open Meetings Act permits a member of the public or a member of the governmental body to raise a subject that has not been included in the notice for the meeting. However, any discussion of the subject must be limited to a proposal to place the subject on the agenda for a future meeting and any response to a question posed to the City Council is limited to either a statement of specific information or a recitation of existing policy. TEX. GOV'T CODE § 551.042.

3. PRESENTATION, DISCUSSION, REVIEW AND POSSIBLE DIRECTION
a. Funding for Local Organizations
  i. Convention and Visitor Bureau
  ii. Chamber of Commerce
  iii. Economic Development Commission
b. Proposed FY2020 Budgets
  i. Electric Fund
  ii. Water Fund
  iii. Golf Fund
  iv. Solid Waste Fund
  v. EMS Fund
  vi. Tourism Fund
  vii. Drainage Fund
  viii. Food and Wine Fest Fund
  ix. Other City Funds

4. ADJOURN

This is to certify that I, Shelley Goodwin, posted this Agenda at 10:05 a.m. on July 25, 2019 at the entrance and on the bulletin board of the City of Fredericksburg City Hall, 126 W. Main St., Fredericksburg, Texas.

Shelley Goodwin

Shelley Goodwin, TRMC
City Secretary

Fredericksburg Convention and Visitor Bureau
FY20 Budget Estimate for CVB Board Approval

6th Draft 7-23-19

Revenues		FY 18/19 Annual Budget	FY 19/20 Annual Budget	FY19 to FY20 Change $ Difference	% Chg
City HOT	4020	$ 2,330,000	$ 2,571,429	241,429	10.4%
County HOT	4025	412,857	437,500	24,643	6.5%
City HOT Add: Maint/IT Salary Reimb	4380	30,000	30,000	-	0.0%
City HOT Add: Ongoing Bldg/Grounds	4390	20,000	21,000	1,000	5.0%
Interest & Other	4551	500	500	-	0.0%
Total Revenue		**$ 2,793,357**	**$ 3,060,429**	**$ 267,072**	**9.6%**

Personnel Expenses	Acct	FY 18/19 Annual Budget	FY 19/20 Annual Budget	FY19-FY20 Change $ Difference	% Chg
Salaries	6010	806,511	835,689	29,178	3.6%
Bonus	6011	16,000	25,000	9,000	56.3%
Payroll Taxes	6020	62,610	64,424	1,814	2.9%
Insurance	6030	86,659	98,011	11,352	13.1%
Pension	6060	45,214	50,141	4,928	10.9%
Recruiting/Staffing Expenses	6070	15,000	5,125	(9,875)	-65.8%
Total Personnel		**$ 1,031,993**	**$ 1,078,390**	**46,397**	**4.5%**

Operating Expenses	Acct	FY 18/19 Annual Budget	FY 19/20 Annual Budget	FY19-FY20 Change $ Difference	% Chg
Office Supplies	7010	$ 5,922	$ 4,707	(1,215)	-20.5%
Copying & Printing	7011	6,000	5,287	(713)	-11.9%
Bank Service Charges	7015	500	95	(405)	-81.0%
Professional Service Fees	7020	18,678	20,106	1,428	7.6%
Audit	7025	3,500	4,000	500	14.3%
Utilities	7030	13,258	11,119	(2,139)	-16.1%
Mileage Reimb	7035	1,516	2,700	1,184	78.1%
Vehicle Operations	7040	7,750	6,500	(1,250)	-16.1%
Capital Equip	7050	14,400	11,300	(3,100)	-21.5%
Equip Leasing/Maint	7055	9,571	15,547	5,976	62.4%
Equip Repair/Supplies	7060	1,000	2,200	1,200	120.0%
D&O Insurance	7065	1,200	1,400	200	16.7%
Warehousing/Delivery	7067	7,217	8,920	1,703	23.6%
Bldg Supplies	7070	600	2,240	1,640	273.3%
Bldg Expenses	7075	14,950	13,286	(1,664)	-11.1%
City HOT Add: Ongoing Bldg/Grounds	7076	20,000	21,000	1,000	5.0%
City HOT Add: Maint/IT Salary Reimb	7077	30,000	30,000	-	0.0%
Tech Software/Svc	7080	1,400	5,080	3,680	262.9%
Mobile Data	7097	3,555	4,020	465	13.1%
Prop & Gen Liab Ins	7100	3,200	3,200	-	0.0%
Property Taxes	7200	1,500	1,365	(135)	-9.0%
Total Operating Expenses		**$ 165,717**	**$ 174,072**	**8,355**	**5.0%**

Fredericksburg Convention and Visitor Bureau
FY20 Budget Estimate for CVB Board Approval P. 2 of 2
6th Draft 7-23-19

		FY 18/19	FY 19/20	FY18-FY19 Change	
Promotional Expenses	**Acct**	**Annual Budget**	**Annual Budget**	**$ Difference**	**% Chg**
Local Awareness	8005	$ 15,000	$ 15,000	-	0.0%
Ref Pub/Subscriptions	8006	16,405	$ 16,405	-	0.0%
Visitor Research	8007	50,000	$ 20,808	(29,192)	-58.4%
Telephone	8010	3,736	$ 3,343	(393)	-10.5%
Postage/Delivery	8015	42,916	$ 41,616	(1,300)	-3.0%
Travel	8020	75,732	$ 80,600	4,868	6.4%
Membership Dues	8025	47,000	$ 44,007	(2,993)	-6.4%
Local Hospitality	8030	50,000	$ 55,000	5,000	10.0%
Promotional Products	8035	16,000	$ 20,141	4,141	25.9%
Advert Acct Mgt	8040	42,000	$ 42,000	-	0.0%
Advert Production	8045	17,000	$ 61,000	44,000	258.8%
Purchased Advert - Print	8050	475,000	$ 425,000	(50,000)	-10.5%
Printed Advertising	8055	112,000	$ 120,000	8,000	7.1%
Purchased Advert - Digital	8056	235,000	$ 300,000	65,000	27.7%
Purchased Advert - Out-of-Home	8057		$ 40,000	40,000	n/a
Media Marketing	8060	106,605	$ 106,605	-	0.0%
Meeting Services	8065	1,800	$ 1,000	(800)	-44.4%
Marketplace/Travel Shows	8070	69,000	$ 85,000	16,000	23.2%
Prof Mtgs/Development	8080	17,300	$ 19,000	1,700	9.8%
Photo/Video	8085	35,000	$ 30,000	(5,000)	-14.3%
Promo Stationery	8090	8,000	$ 5,000	(3,000)	-37.5%
Web Upgrade	8100	28,000	$ 10,600	(17,400)	-62.1%
Supplemental E-Marketing	8105	26,078	$ 30,000	3,922	15.0%
Marketing Sponsorship	8120	25,000	$ 50,000	25,000	100.0%
International Marketing	8130	35,000	$ 65,000	30,000	85.7%
Transfer to Reserve	8140	25,000	$ -	(25,000)	-100.0%
Conference Center Marketing	8141	-	$ 5,000	5,000	n/a
Tree Lighting Ceremony	8143	6,075	$ 6,300	225	3.7%
Website Design and Implementation	8144	-	$ 55,000	55,000	n/a
Special Projects - Theater & Anniv Videos	8147	15,000	$ 54,542	39,542	263.6%
Total Promotional Expenses		**$ 1,595,647**	**$ 1,807,967**	**$ 212,320**	**13.3%**
Total Expenses		**$ 2,793,357**	**$ 3,060,429**	**$ 267,072**	**9.6%**
Net Results		**$ 0**	**$ 0**	**$ (0)**	

Fredericksburg Convention and Visitor Bureau

Fiscal Year 2020 Budget

6th Draft 7-23-19

Revenue

City and County HOT Allocations	Acct	FY19 Budget	FY20 Budget	Difference	% Chg
City HOT	4020	$ 2,330,000	$ 2,571,429	$ 241,429	10.4%
County HOT	4025	412,857	437,500	24,643	6.5%
	Sbtl	$ 2,742,857	$ 3,008,929	$ 266,072	9.7%

The source of revenue for the FCVB is exclusively lodging-receipt-based Hotel Occupancy Tax allocations from the City of Fredericksburg and Gillespie County. The policy of both entities is to allocate 5/7ths of presumed or actual annual HOT collections.

City HOT Additions	Acct	FY19 Budget	FY20 Budget	Difference	% Chg
City HOT Add: Maint/IT Salary Reimb	4380	$ 30,000	$ 30,000	$ -	0%
City HOT Add: Ongoing Bldg/Grounds	4390	20,000	21,000	1,000	5.0%
	Sbtl	$ 50,000	$ 51,000	$ 1,000	2.0%

The FCVB building is owned by the City of Fredericksburg, which has funding responsibility for building and grounds maintenance. These funds are additional HOT allocations from the City, above the 5/7ths provided for CVB staffing, promotional and operating expenses. These funds are pass-through, as they are remitted back to the City on a quarterly basis.

Revenue Other than HOT	Acct	FY19 Budget	FY20 Budget	Difference	% Chg
Interest & Other	4551	$ 500.00	$ 500.00	$ -	0%

The FCVB receives a modest amount of interest on deposit accounts at several local banking institutions. Less frequently, the FCVB may receive other revenue from non-HOT sources.

Total Revenue		**$ 2,793,357**	**$ 3,060,429**	**$ 267,072**	**9.6%**

Personnel Expenses

Compensation and Benefits	Acct	FY19 Budget	FY20 Budget	Difference	% Chg
Salaries	6010	$ 806,511	$ 835,689	$ 29,178	3.6%
Payroll Taxes	6020	$ 62,610	$ 64,424	$ 1,814	2.9%
Pension	6060	$ 45,214	$ 50,141	$ 4,928	10.9%
	Sbtl	$ 914,334	$ 950,254	$ 35,920	3.9%

Increase from 11.5 to 11,75 full-time workyears. 4 part-time staff. Average increase is 4.54%. All staff pension eligible.

Bonus	6011	$ 16,000	$ 25,000	$ 9,000	56.3%

FY20 amount includes anticipated Mgt Incentive amount not included in FY19 budget.

Insurance	6030	$ 86,659	$ 98,011	$ 11,352	13.1%

BluecrossBlueshield of Texas health/medical plan renewal has been received and will increase by 13%.

Recruiting/Staffing Expenses	**6070**	$ 15,000	$ 5,125	$ (9,875)	-65.8%

Funds used for expenses related to hiring new professional staff members.

Total Personnel Expenses		**$ 1,031,993**	**$ 1,078,390**	**$ 46,397**	**4.5%**

Fredericksburg Convention and Visitor Bureau
Fiscal Year 2020 Budget
6th Draft 7-23-19

Operating Expenses	Acct	FY19 Budget	FY20 Budget	Difference	% Chg
Office Supplies	7010	$ 5,922	$ 4,707	$ (1,215)	-20.5%
Copying & Printing	7011	$ 6,000	$ 5,287	$ (713)	-11.9%
General office and administrative supplies and printing costs, including paper, toner and outside print jobs.					
Bank Service Charges	7015	$ 500	$ 95	$ (405)	-81.0%
Annual credit card fee of $95, plus provision for additional charges for check printing, wire charges, etc.					
Professional Service Fees	7020	$ 18,678	$ 20,106	$ 1,428	7.6%
Bookkeeping, tax return, attorney fees for trademarks and HR-related matters.					
Audit	7025	$ 3,500	$ 4,000	$ 500	14.3%
Audit conducted by ABIP LLC, second year					
Utilities	7030	$ 13,258	$ 11,119	$ (2,139)	-16.1%
City utilities, Spectrum TV					
Mileage Reimb	7035	$ 1,516	$ 2,700	$ 1,184	78.1%
Vehicle Operations	7040	$ 7,750	$ 6,500	$ (1,250)	-16.1%
Mileage reimbursement to employees for POV use. Registration, insurance, fuel and maintenance for CVB vehicles.					
Capital Equip	7050	$ 14,400	$ 11,300	$ (3,100)	-21.5%
Replace three desktop computers; theater component replacement; cell phone connectivity equipment; misc office furniture and equipment.					
Equip Leasing/Maint	7055	$ 9,571	$ 15,547	$ 5,976	62.4%
Leases for copier (renews in Oct), NeoPost postage machine and folding machine.					
Equip Repair/Supplies	7060	$ 1,000	$ 2,200	$ 1,200	120%
Provision for equipment repair, particularly theater components.					
D&O Insurance	7065	$ 1,200	$ 1,400	$ 200	16.7%
Prop & Gen Liab Ins	7100	$ 3,200	$ 3,200	$ -	0%
Directors and Officers insurance and Property & General Liability insurance.					
Warehousing/Delivery	7067	$ 7,217	$ 8,920	$ 1,703	24%
Storage and delivery of brochures and marketing material by Fredericksburg shipping. Two outside storage units.					
Bldg Supplies	7070	$ 600	$ 2,240	$ 1,640	273.3%
Bldg Expenses	7075	$ 14,950	$ 13,286	$ (1,664)	-11.1%
Minor supplies and building-related services, to include document shredding, HVAC inspections, fire safety, floor/door mats, pest management, Culligan water dispenser and janitorial services.					
City HOT Add: Ongoing Bldg/Grounds	7076	$ 20,000	$ 21,000	$ 1,000	5.0%
City HOT Add: Maint/IT Salary Reimb	7077	$ 30,000	$ 30,000	$ -	0%
City-provided HOT for purposes of building and grounds maintenance and IT support. Funds paid to the City.					
Tech Software/Svc	7080	$ 1,400	$ 5,080	$ 3,680	262.9%
Mobile Data	7097	$ 3,555	$ 4,020	$ 465	13.1%
Director's cell phone, data plan for mobile devices, new subscription for MS Office 365 and cloud storage.					
Property Taxes	7200	$ 1,500	$ 1,365	$ (135)	-9.0%
Business property taxes levied by Gillespie County Appraisal District					
Total Operating Expenses		**$ 165,717**	**$ 174,072**	**$ 8,355**	**5.0%**

Fredericksburg Convention and Visitor Bureau
Fiscal Year 2020 Budget
6th Draft 7-23-19

Promotional Expenses	Acct	FY19 Budget	FY20 Budget	Difference	% Chg
Local Awareness	8005	$ 15,000	$ 15,000	$ -	0%
Funds used to promote tourism awareness among local citizens and business; primarily used for National Travel and Tourism Week events, including catering, preparation of marketing material, mailing labels, event facility rental, etc.					
Ref Pub/Subscriptions	8006	$ 16,405	$ 16,405	$ -	0%
Includes annual fees for periodicals, such as the Austin and San Antonio Business Journals, and daily newspapers, customer management system iDSS, Meltwater, STR, Simple In/Out; and various license fees and educational material.					
Visitor Research	8007	$ 50,000	$ 20,808	$ (29,192)	-58.4%
Consulting services for visitor research, to include Retail Coach, Core Research and ancillary expenses.					
Telephone	8010	$ 3,736	$ 3,343	$ (393)	-10.5%
Inbound Spectrum fiber line; toll-free telephone line fees.					
Postage/Delivery	8015	$ 42,916	$ 41,616	$ (1,300)	-3.0%
US Postal Service, FedEx, Neopost postage meter.					
Travel	8020	$ 75,732	$ 80,600	$ 4,868	6.4%
Lodging, meals and ground and air transportation to/from out-of-town meetings, conferences, conventions and education programs. Including such events sponsored by Destinations International, Texas Travel Industry Association, Travel USA, Travel Texas, Simpleview training, continuing professional education, etc.					
Membership Dues	8025	$ 47,000	$ 44,007	$ (2,993)	-6.4%
Industry organiztion memberships, including American Bus Assoc, Destinations International, Chamber of Commerce, Meeting Planners International, National Travel Association, Texas Association of CVBs, Texas Hill Country Trail, Texas Lodging Association, Texas Society of Assoc Execs, Texas Wine Growers Assoc, US Travel Assoc, Visit San Antonio, Visit USA UK Association, etc.					
Local Hospitality	8030	$ 50,000	$ 55,000	$ 5,000	10.0%
Lodging, transportation, meals and amenities for visiting individuals and groups, such as journalists, bloggers, dignitaries, media, etc.					
Promotional Products	8035	$ 16,000	$ 20,141	$ 4,141	25.9%
Purchase of promotional items, such as logo accessories, unique regional items, etc. to be given to outside meeting participants and event attendees.					
Advert Acct Mgt	8040	$ 42,000	$ 42,000	$ -	0%
Monthly retainer for the FCVB advertising agency, Creative Noggin.					
Advert Production	8045	$ 17,000	$ 61,000	$ 44,000	259%
Creative Noggin production of advertising content, such as Attractions & Dining Guide, Lodging Guide, Annual Calendar of Events, etc.					
Purchased Advert - Print	8050	$ 475,000	$ 425,000	$ (50,000)	-10.5%
Purchase of print advertising through Creative Noggin ($300k+), plus various direct purchases, such as Shop Aacross Texas, Texas Hill Country Trail, Texas Hill Country Wineries, Vereins Quilt Guild of Fbg, Madden Media, etc.					
Printed Advertising	8055	$ 112,000	$ 120,000	$ 8,000	7.1%
Printed advertising through Creative Noggin, such as Attractions & Dining Guide, Lodging Guide, Annual Calendar of Events, etc.					
Purchased Advert - Digital	8056	$ 235,000	$ 300,000	$ 65,000	27.7%
Digital advertising purchased through Creative Noggin (($200k), Trip Advisor ($33k), and others, incuding Cvent, Expedia, KPRC-TV Houston, Madden Media, Marketing Dist Svs, Sinclair Broadcast Group, Texas Hill Country Wineries					
Purchased Advert - Out-of-Home	8057	$ -	$ 40,000	$ 40,000	n/a
New advertising at airports in Austin and San Antonio.					
Media Marketing	8060	$ 106,605	$ 106,605	$ -	0%
Media relations contract with Geiger & Associates of Talahassee, FL.					

Fredericksburg Convention and Visitor Bureau

Fiscal Year 2020 Budget

6th Draft 7-23-19

Promotional Expenses (Continued)	Acct	FY19 Budget	FY20 Budget	Difference	% Chg
Meeting Services	8065	$ 1,800	$ 1,000	$ (800)	-44.4%
Expenditures with myriad merchants for services and material to support group meetings held in Fredericksburg.					
Marketplace/Travel Shows	8070	$ 69,000	$ 85,000	$ 16,000	23.2%
Participation fees and expenses related to major marketplace/travel shows to promote Fredericksburg and Gillespie County as a travel and meeting desination, such as Administrative Professionals Conference, American Bus Association, Bright Business Media, Connect Texas and Edelman, Office of the Governor, Southwest Showcase, Vox International, Sales International S.A. De C.V., Prestige Global Meeting Source, KCVB-BFK Coop, Lackland ITT, etc.					
Prof Mtgs/Development	8080	$ 17,300	$ 19,000	$ 1,700	9.8%
Fees and expenses associated with attenance at professional meetings and professional development conferences, such as Destinations International, Texas Travel & Industry Association, etc.					
Photo/Video	8085	$ 35,000	$ 30,000	$ (5,000)	-14.3%
Fees and expenses related to the production of photography and videography through Creative Noggin ($19,000+) White Oak Studio, Fischer & Weiser, etc.					
Promo Stationery	8090	$ 8,000	$ 5,000	$ (3,000)	-38%
Purchase of branded/logo paper products for marketing and business correspondence.					
Web Upgrade	8100	$ 28,000	$ 10,600	$ (17,400)	-62.1%
Expenses related to maintenance and improvement of the FCVB's legacy website, now being replaced by Simpleview.					
Supplemental E-Marketing	8105	$ 26,078	$ 30,000	$ 3,922	15.0%
Cvent for meetings marketing and Shop Across Texas "Enter-to-Win" and "City Page."					
Marketing Sponsorship	8120	$ 25,000	$ 50,000	$ 25,000	100%
Marketing activation at Shops at La Cantera in San Antonio and with Hill Country Film Festival in Austin. Individual event sponsorships with Senior Planners Industry Network, Meeting Professionals International, Texas Travel Industry Association, Texas Center for Wine and Culinary Arts, and Texas Hill Country Trail.					
International Marketing	8130	$ 35,000	$ 65,000	$ 30,000	85.7%
Advertising co-op in Mexico with Visit San Antonio ($35k), MDSG-UK representation for PR and trade in co-op with Visit Austin, and Marketing activation in Germany in reference to 175th Anniversary (TBD).					
Transfer to Reserve	8140	$ 25,000	$ -	$ (25,000)	-100%
No planned transfer to Reserves in FY20.					
Conference Center Marketing	8141	$ -	$ 5,000	$ 5,000	n/a
Develop initial marketing plan for the Seven Hills Conference Center.					
Tree Lighting Ceremony	8143	$ 6,075	$ 6,300	$ 225	3.7%
Expenses related to the annual lighting of the Marktplatz Christmas Tree and Christmas Pyramid.					
Website Design and Implementation	8144	Reserved $142k	$ 55,000	$ 55,000	n/a
Design and implementation of new website and CRM with Simpleview. Funds reserved from prior year.					
Special Projects - Theater & Anniv Videos	8147	$ 15,000	$ 54,542	$ 39,542	263.6%
Funding to begin work on documentary on history of Fredericksburg in preparation for 175th Anniversary.					
Total Promotional Expenses		**$ 1,595,647**	**$ 1,807,967**	**$ 212,320**	**13.3%**
Total Expenses	**0**	**$ 2,793,357**	**$ 3,060,429**	**$ 267,072**	**9.6%**
Net Results	**0**	**$ 0**	**$ 0**	**$ (0)**	**0.0%**

Kent Myers

From: Ernie Loeffler
Sent: Tuesday, July 23, 2019 4:48 PM
To: Kent Myers
Subject: For Tourism Fund Workshop - Video on History of Fredericksburg

Importance: High

Kent, I believe this evening the FCVB board of directors is going to instruct me in my program of work for 19-20 to produce a documentary on the history of Fredericksburg for the 175th anniversary. For a 30 minute professionally produced and directed documentary, my preliminary very rough cost estimate is \$100,000 to \$150,000. The FCVB FY20 budget will contain \$50,000 for this project. I want to ask the City Council for \$50,000 above the FCVB budget. I feel this should be in the Tourism Fund budget for FY20 rather than in the January request for funds, so it does not compete against other nonprofits for a limited amount of funding. We would probably include the final dollars in the FCVB budget for FY21. Your thoughts?

Should I do a memo for you to include in the City Council packet? I have not spoken to the Mayor yet about this project – pending my board's direction this evening. Just do not want to miss being included on the agenda for City Council workshop on July 29.

The project would qualify (in my opinion) under three criteria for use of HOT:

- Historic preservation – preserving the 175 years of Fredericksburg's history in video format
- As an arts project
- As a marketing tool for the FCVB

The idea would be to show the video every day at a set time in the theater of the Visitor Information Center starting the kick-off weekend of the anniversary in May 2021 which would encourage visitation to history sites and potentially extend length of stay. We would also make it available on our website for viewing from anywhere in the world.

As a side benefit unrelated to tourism, we would also make it available to our local schools to show as part of their curriculum on the history of Fredericksburg that will be taught the anniversary year.

Thanks for your input.

Ernie Loeffler
President/CEO

Fredericksburg Convention & Visitor Bureau
302 East Austin St. | Fredericksburg, TX 78624
830.997.6523 | www.VisitFredericksburgTX.com

Fredericksburg®
THE TEXAS HILL COUNTRY

Kent Myers

From:	Penny McBride <penny@fbgtxchamber.org>
Sent:	Friday, June 21, 2019 11:23 AM
To:	Kent Myers
Cc:	Laura Hollenbeak
Subject:	Re: City Budget
Attachments:	2019 Tier Point System.pdf

Thank you for your inquiry, Kent, and thanks for the City's long-running support of the Chamber and our members. As you may remember, the Chamber launched its new tier member point system at the beginning of this year and has received overwhelmingly positive comments from our members at this level. The point system allows members to receive all of the usual base rate members, but then select the tier benefit programs and services they believe would best serve their specific needs.

At the Platinum Level ($5,000), the City receives a 25 point allocation. To date, you have utilized your table at the Chamber Banquet and the upcoming hosting of a Fun After Five at the Golf Course, which leaves you with 13 points still to utilize. I realize the Golf Course is under the operation of the management company, so if we need to look at those points differently, I am happy to do so. But the exposure is certainly very good.

We have also recognized the City as a sponsor of the Light The Night Christmas Parade, but have not deducted that from your points in light of the additional support we receive from HOT funds for that specific event.

I am attaching the one-sheet that outlines our levels, benefits and associated points. If you have questions about any of them, I am happy to answer or make a presentation to the council.

Thanks again,
Penny

On Fri, Jun 21, 2019 at 11:06 AM Kent Myers <kmyers@fbgtx.org> wrote:

> Penny,
>
> As part of the City Budget process this year the Mayor has requested that we consider funding for local organizations such as the CVB, EDC and Chamber earlier in the budget process. It would be helpful if you could provide me information on what the City receives from our $5,000 Chamber membership by July 22 so that I can forward this information to the Council. Also, we have a budget work session scheduled on July 29 at 4:00 p.m. at City Hall and you are encouraged to attend this meeting to respond to any questions.
>
> Kent Myers
>
> City Manager
>
> City of Fredericksburg

126 W Main St
Fredericksburg, Texas 78624

(830) 998-4101

kmyers@fbgtx.org

City Mission: We're leading with integrity while providing the best customer services to our community.

CUSTOMER SERVICE: WE'RE HELPFUL
LEADERSHIP: WE'RE LEADERS
INTEGRITY: WE'RE HONEST
COMMUNITY: WE'RE INVOLVED

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--
Penny C.McBride | President & CEO
Fredericksburg Chamber of Commerce
P: 830.997.5000
306 E. Austin | Fredericksburg, Texas 78624
Open für business since 1920.

FREDERICKSBURG CHAMBER OF COMMERCE	
2019 TIER MEMBER POINT SYSTEM	
BENEFITS	**POINTS**
Member Only Referrals	Standard Benefit
Collateral Materials Displayed in Chamber Office	Standard Benefit
Two Category Listings in Chamber Directory (online & print versions)	Standard Benefit
Hyperlink to Website from all electronic listings	Standard Benefit
Google Map link from all electronic listings	Standard Benefit
Ribbon Cutting or Groundbreaking Ceremony	Standard Benefit
Chamber Committee Involvement	Standard Benefit
Discounted Member pricing on Chamber programs/services	Standard Benefit
Invitation to all Chamber activities	Standard Benefit
Membership Plaque (new members)	Standard Benefit
Window Decal and Renewal Sticker for Member Plaque	Standard Benefit
Weekly electronic newsletter (unlimited subscriptions)	Standard Benefit
Legislative Representation and Advocacy (Chamber is non-partisan)	Standard Benefit
Free Event Listings (unlimited)	Standard Benefit
Membership Mailing Labels (per set, upon request)	1
Highlighted Listing w/ logo on all selected categories (electronic & print)	1
Two Chamber Banquet Tickets	2
Content posted to Chamber's social platforms (within standards)	2
Two Light The Night Christmas Parade Reserved Bleacher Seats	3
Coupon or special offer on Chamber website for 30 days	3
Exclusive Sponsor of one Chamber Workshop Series Event	4
Exclusive Sponsor of one quarterly Leaders Breakfast	4
Chamber Member-Guest Golf Tournament Two-Person Team	4
Featured in Member Spotlight (photo & story) in one issue of newsletter	5
Banner Ad in Chamber e-newsletter	5
Chamber Member-Guest Golf Tournament Hole Sponsorship	5
Inclusion of coupon or amenity in Ribbon Cutting Gift Bag	5
Logo printed on Chamber mailing envelopes (one calendar year)	5
Fun After Five Co-Sponsorship	6
Light The Night Christmas Parade On-site Signage	6
Sponsored table for 8 at Chamber Banquet	6
Insert into Relocation Packet (Flat, 9" x 12" maximum)	6
Name Recognition in Chamber Board Room	6
Sixth Page ad in Chamber Magazine	7
Base Membership - $300	Comes with standard benefits
Bronze Tier - $500	Comes with standard benefits, plus a featured web listing, membership labels and two banquet tickets
Silver Tier - $1,000	Standard benefits, plus 5 points
Gold Tier - $2,500	Standard benefits, plus 12 points
Platinum Tier - $5,000	Standard benefits, plus 25 points
Diamond Tier - $7,500	Standard benefits, plus 35 points
Some benefits have limited inventory and will be provided on a first come, first served basis.	

Kent Myers

From: Tim Lehmberg
Sent: Tuesday, July 02, 2019 10:52 AM
To: Mark Stroeher; Kent Myers
Subject: EDC Budget
Attachments: FY 2020 EDC Budget.xls; Table A - EDC Budget History.xlsx

Mark & Kent,

Attached is my proposed budget for fiscal 2020. Last year it had been my expectation to ask for an increase in funding from the City and County but I'm not. The EDC can manage to get by one more year at the same level of funding that we have received for the last four. When we asked for and received a funding increase in FY 2016 it was with the assurance that we could operate at that level of funding for three years. FY 2020 will make five. However, such frugality has come at the expense of our cash reserves. Operating losses for FY 2018, FY 2019 and projected FY 2020 will have averaged about $20,000 per year. Parts of these losses relate to expenditures on studies like the housing study, HVS and The Retail Coach; but those are all things that the EDC should be participating in. The EDC's projected cash balance at 09/30/20 will equate to about two months of operations. All of this and other metrics are noted in Table A (attached).

Knowing that both the City and County will face property tax increase caps impacting FY 2021 budgets, if you all feel that it makes financial sense to increase some funding to the EDC now that's okay, too - it won't change what we plan to spend money on or when. Otherwise, I'm okay with waiting another year. So you know, the amount of City and County funding that we will likely need in FY 2021 is $90,000 each.

Please let me know if you have any questions. Once again, the EDC is very appreciative of both the City and County's support and hope you feel that you are getting your money's worth from our efforts.

Thank you,
Tim

GILLESPIE COUNTY ECONOMIC DEVELOPMENT COMMISSION

Fiscal Year 2020 Budget
Oct 1, 2019 thru Sep 30, 2020

Income			
Contributions			140,000.00
Interest & Dividends			400.00
Total Income			140,400.00
Expense			
Accounting			3,100.00
Advertising/Marketing			500.00
Awards/Recognition			200.00
Business Promotion			750.00
Conferences/Seminars/Continuing Education			1,200.00
Contingency			0.00
Dues and Subscriptions			1,400.00
Event Support/Underwriting			2,000.00
Hospitality			300.00
Insurance - Casualty & WC			1,800.00
Insurance - Off/Dir			1,000.00
Director Auto Allowance			5,500.00
Office Equipment			1,500.00
Office Supplies			500.00
Payroll Expense			
	Director Salary	97,480.00	
	Medical	11,650.00	
	Retirement	11,890.00	
	Payroll Taxes	9,040.00	
	Total Payroll		130,060.00
Postage			120.00
Rent & Allocated Overhead			3,600.00
Research/Studies			6,000.00
Telephone			800.00
Travel			
	Airline	450.00	
	Auto Rental	150.00	
	Lodging	800.00	
	Meals	180.00	
	Total Travel		1,580.00
Web Site Hosting, Maintenance & Improvements			1,100.00
Total Expense			163,010.00

City of Fredericksburg

FY 2020 Budget Analysis

The City of Fredericksburg

ELECTRIC FUND REVENUES

Account Number	Description	2018 Actual	2019 Adopted	2019 Projected	2020 Requested
02-00-4101-00	Residential Sales	4,867,999	4,826,900	4,786,000	4,886,000
02-00-4102-00	Commercial Sales	6,774,976	6,748,700	6,687,000	6,700,000
02-00-4104-00	Public Streets & Hwy Lights	30,029	31,300	25,500	25,500
02-00-4106-00	Security Lights	83,804	86,000	80,000	80,000
02-00-4110-00	Forfeited Discounts	74,055	70,000	70,000	70,000
02-00-4114-00	Temporary Fee	3,975	2,000	3,000	3,000
02-00-4115-00	Transformer Fee	11,400	9,000	9,000	9,000
02-00-4125-00	Electric Permits & Inspections	15,879	13,000	17,000	18,000
02-00-4140-00	Fiber Optic Lease	37,676	38,000	38,000	38,000
02-00-4150-00	Interest Income	17,437	14,500	32,000	18,000
02-00-4165-00	Miscellaneous Elect Revenue	188,386	175,000	333,000	175,000
02-00-4170-00	Christmas Lights	1,160	1,200	750	1,200
02-00-4179-00	Debt Proceeds - Golf Course	53,921	54,000	54,000	54,000
02-00-4181-00	Proceeds -Sale of Fixed Assets	13,050	-	-	-
02-00-4182-00	Insurance Proceeds Revenue	2,894	-	-	-
	Electric Fund Revenues	**12,176,639**	**12,069,600**	**12,135,250**	**12,077,700**

ELECTRIC FUND EXPENDITURES

Account Number	Description	2018 Actual	2019 Adopted	2019 Projected	2020 Requested
02-21-1015-00	Regular Wages - City Attorney	1,532	-	-	-
02-21-1030-00	Regular Wages-Full Time Emp	870,727	959,160	925,000	982,259
02-21-1060-00	Longevity	10,490	8,800	8,600	8,950
02-21-1070-00	Overtime & Stand-by Wages	65,813	60,000	60,000	60,000
02-21-2020-00	Social Security	69,409	78,639	76,010	80,418
02-21-2030-00	Retirement-TMRS	94,012	100,946	113,171	128,248
02-21-2040-00	Uniforms & Clothing	4,025	4,500	4,500	4,500
02-21-2045-00	Housing Allowance	-	-	-	-
02-21-2050-00	Car Allowance	9,003	9,000	9,000	9,000
02-21-2060-00	Insurance-Hospitalization	111,570	121,102	111,300	123,350
02-21-2090-00	Professional Org - Personal	753	800	800	800
02-21-2100-00	Prof Education & Training	3,720	12,000	8,000	12,000
02-21-2203-00	Meter Reading	-	-	-	-
02-21-2206-00	Customer Collections & Records	557	2,000	500	500
02-21-3010-00	Utilities	14,645	14,000	14,500	14,500
02-21-3020-00	Telephone	3,355	3,100	7,500	3,400
02-21-3030-00	Office Supplies & Forms	6,548	6,500	7,800	6,500
02-21-3040-00	Postage, Freight, Etc	12,456	12,000	15,400	12,500
02-21-3050-00	Advertising & Public Notices	1,240	1,000	1,500	1,200
02-21-3060-00	Protocol & Social	12,107	12,000	4,700	12,000
02-21-3070-00	Travel Expenses	4,434	10,000	8,500	10,000
02-21-3080-00	Prof Org & Assoc - City	10,222	7,500	10,600	10,000
02-21-3090-00	Books Periodicals, Etc	84	-	25	100
02-21-3100-00	Safety	7,995	8,000	8,200	8,200
02-21-3120-00	Audit Expenses	4,700	7,200	6,200	6,500
02-21-3130-00	Legal Expenses	163	1,000	-	-
02-21-3140-00	Contract Prof Services	27,092	45,000	42,500	45,000
02-21-3160-00	Economic, Ind & Bus Dev	56,000	56,000	56,000	56,000
02-21-3190-00	Miscellaneous Elect Dept Exp	7,254	10,000	3,000	10,000
02-21-3200-00	Uncollectible Accounts	18,745	19,000	8,600	8,600
02-21-3203-00	Bad Debt Recovery	(2,721)	(8,500)	(3,500)	(3,500)
02-21-3213-00	Bank Fees	4,273	5,000	3,000	3,000
02-21-3220-00	Insurance & Bonds	12,289	12,400	15,100	15,100
02-21-3250-00	In Lieu Of Taxes	974,100	965,568	970,820	966,216
02-21-3274-00	City Contribution - Dispatch	14,487	12,916	12,916	12,916
02-21-4010-00	Communications	16,010	13,500	13,800	13,800
02-21-4020-00	Janitorial/Housekeeping	5,174	3,500	4,500	4,500
02-21-4030-00	General Property Maintenance	14,260	20,000	12,000	20,000
02-21-4032-00	Satellite TV Service	759	550	650	650
02-21-4040-00	Small Tools & Equipment	20,012	20,000	23,140	25,450
02-21-4041-00	Tool Repair	129	1,500	600	1,500
02-21-4060-00	Office Equipment Maintenance	4,316	5,000	3,000	5,000
02-21-4065-00	Office Equipment Rental	4,747	5,600	3,500	5,600
02-21-4070-00	Computer/Software Maintenance	62,974	55,200	55,200	95,500
02-21-4230-00	Street Light Maintenance	8,192	5,500	10,000	5,500
02-21-4239-00	Street Lighting Power	30,041	31,500	26,500	26,500
02-21-4240-00	Power Purchases	7,282,061	6,900,000	7,000,000	7,000,000
02-21-4241-00	Transmission Provider Fees	1,525,103	1,524,000	1,524,000	1,524,000
02-21-4251-00	Inventory Shrinkage	4,561	500	500	500
02-21-4264-00	SCADA Maintenance	-	1,500	1,500	1,500
02-21-4270-00	Contract Tree Trimming	74,800	-	100	-
02-21-4280-00	Meter Maintenance & Expenses	28,298	16,000	16,000	16,000
02-21-4290-00	Transformer Maintenance	56,353	50,000	50,000	50,000
02-21-4300-00	Underground Line Maintenance	17,025	15,000	14,000	15,000
02-21-4310-00	Overhead Line Maintenance	25,246	20,000	24,000	20,000
02-21-4312-00	Christmas Lights	1,786	14,500	8,500	3,000
02-21-4330-00	Maint Of Station Equipment	2,550	1,000	1,000	1,000
02-21-4362-00	Fiber Optic Network Maint	2,429	-	-	-

02-21-4364-00	Pole Maintenance	13,743	11,000	11,000	11,000
02-21-4375-00	Fiber Optic Network Maint	1,149	1,200	-	1,200
02-21-4376-00	Meter Data Mgt System Maint	6,525	24,300	40,000	29,500
02-21-4410-00	Gasoline, Oil, & Lubrication	13,074	13,000	10,500	13,000
02-21-4430-00	Vehicle Maintenance - Trucks	14,695	29,000	29,000	29,000
02-21-4435-00	Fleet Lease	15,874	12,500	12,500	12,500
02-21-5155-00	Fuel Island	-	1,100	1,000	-
02-21-5210-00	Inventory Purchases	(28,019)	175,000	175,000	175,000
02-21-5240-00	Meters	8,093	5,000	11,000	11,000
02-21-5250-00	Transformers	51,676	40,000	40,000	40,000
02-21-5265-00	Other Equipment	8,551	10,000	10,000	-
02-21-5275-00	Electric Department Building	-	-	135,000	45,000
02-21-5364-00	Pole, Towers, & Fixtures	8,862	-	12,000	-
02-21-5365-00	Overhead Conductors & Devices	23,950	-	8,000	-
02-21-5366-00	Underground Conduit	2,975	-	3,000	-
02-21-5367-00	Underground Conductors	12,713	-	13,000	-
02-21-5368-00	Transformers	-	-	-	-
02-21-5370-00	Meters	-	-	-	-
02-21-5373-00	Street Lighting & Signal Sys	46,802	40,000	41,000	40,000
02-21-5374-00	Street Light Hardware	-	-	-	-
02-21-5380-00	Meter Data Management System	35,000	35,723	37,000	-
02-21-5381-00	Sandcastle URG Rehab	-	35,000	-	35,000
02-21-5382-00	Replace Substation Breakers	-	20,000	30,000	20,000
02-21-5383-00	Light at Main & Washington	-	35,000	-	35,000
NEW ACCT	Boom Truck				35,000
NEW	Main Street Decorative Lighting	-	-	-	225,000
02-21-6021-00	Principal - Computer/Software FY 2019	-	5,000	5,000	5,000
02-21-6022-00	Interest - Computer/Software FY 2019	-	100	100	300
NEW	Principal - Computer/Software FY 2020	-	-	-	3,000
NEW	Interest - Computer/Software FY 2020	-	-	-	30
02-21-6203-00	Principal - Electric Warehouse	-	833,400	-	230,000
02-21-6204-00	Interest - Electric Warehouse	-	10,500	-	76,620
	Electric Fund Expenditures	**11,853,566**	**12,597,804**	**11,926,832**	**12,515,406**
	Electric Fund Excess (Deficit)	**323,074**	**(528,204)**	**208,418**	**(437,706)**

* City will use prior year fund balance to fund the estimated deficit

City of Fredericksburg
FY 2020 Budget Analysis

The City of Fredericksburg

WATER FUND REVENUES

Account Number	Description	2018 Actual	2019 Adopted	2019 Projected	2020 Requested
03-00-4102-00	Water Connection Charges	21,395	25,000	7,500	7,500
03-00-4103-00	Water Permits & Inspections	21,596	20,000	20,000	22,000
03-00-4105-00	Water Sales - Residential	2,271,211	2,358,442	2,174,000	2,647,500
03-00-4106-00	Water Sales - Multi Family	106,376	117,274	117,500	139,600
03-00-4107-00	Water Sales - Commercial	1,085,549	1,147,894	1,108,000	1,317,000
03-00-4110-00	Forfeited Discounts	45,238	45,000	31,000	31,000
03-00-4118-00	Effluent Sales	69,370	70,200	10,000	50,000
03-00-4150-00	Interest Income	60,372	60,000	111,000	60,000
03-00-4160-00	Lease Income - Weimers	861	860	860	860
03-00-4161-00	City Farm Lease-Meier	1,200	-	600	600
03-00-4165-00	Miscellaneous Water Revenue	97,660	3,000	7,500	3,000
03-00-4181-00	Proceeds -Sale of Fixed Assets	131,787	75,000	85,000	34,000
03-00-4182-00	Insurance Proceeds Revenue	4,341	1,000	-	-
03-00-4200-00	Effluent Sales On Demand	11,463	5,500	5,500	5,500
03-00-4202-00	Sewer Connection Charges	21,533	15,000	7,500	7,500
03-00-4205-00	Sewer Sales - Residential	1,612,674	1,634,618	1,659,000	1,781,500
03-00-4206-00	Sewer Sales - Multi Family	134,908	143,817	142,100	154,000
03-00-4207-00	Sewer Sales - Commercial	1,166,988	1,184,765	1,155,800	1,254,200
03-00-4265-00	Miscellaneous Sewer Revenue	89,639	70,000	90,000	85,000
03-00-4305-00	FEMA Grant-Severe Storms 2015	-	37,061	37,061	-
03-00-4361-00	Water Sales - Warehouse	2,053	1,000	2,000	2,000
03-00-4500-00	Water Impact Fee	174,426	214,000	120,000	120,000
03-00-4505-00	Sewer Impact Fee	187,488	246,000	140,000	120,000
	Water Fund Revenues	**7,318,126**	**7,475,431**	**7,031,921**	**7,842,760**

WATER FUND EXPENDITURES

Account Number	Description	2018 Actual	2019 Adopted	2019 Projected	2020 Requested
03-21-1015-00	Regular Wages - City Attorney	7,651	-	-	-
03-21-1030-00	Reg. Wages-full Time Emp.	1,083,841	1,211,200	1,175,000	1,265,475
03-21-1050-00	Regular Wages - Part Time Emp	-	2,000	-	2,000
03-21-1060-00	Longevity	10,577	12,400	12,200	12,900
03-21-1070-00	Overtime & Stand-by Wages	129,619	95,000	125,000	110,000
03-21-2020-00	Social Security	90,232	101,026	100,383	106,364
03-21-2030-00	Retirement - Tmrs	121,778	129,486	149,460	169,382
03-21-2040-00	Uniforms & Clothing	8,602	10,000	10,000	10,000
03-21-2050-00	Car Allowance	9,228	9,300	9,300	9,300
03-21-2060-00	Insurance - Hospitalization	181,375	200,900	193,400	200,900
03-21-2090-00	Professional Org. - Personal	494	1,500	600	1,000
03-21-2100-00	Prof. Education & Training	9,646	12,300	12,000	12,000
03-21-2201-00	Meter Reading	-	-	-	-
03-21-2203-00	Acct., Billing, & Collection	-	-	-	-
03-21-3010-00	Utilities	19,746	20,000	20,000	20,000
03-21-3020-00	Telephone	4,838	7,500	5,000	5,000
03-21-3030-00	Office Supplies & Forms	5,925	10,000	10,000	10,000
03-21-3040-00	Postage, Freight, Etc.	12,172	13,000	15,000	15,000
03-21-3050-00	Advertising & Public Notices	1,733	3,500	3,500	3,500
03-21-3060-00	Protocol & Social	10,197	7,000	8,500	8,500
03-21-3070-00	Travel Expenses	5,297	5,000	9,000	5,500
03-21-3080-00	Prof. Org. & Assoc. - City	35	1,300	500	500
03-21-3090-00	Books, Periodicals, Etc.	84	500	250	250
03-21-3101-00	Safety	6,230	9,000	12,500	9,000
03-21-3120-00	Audit Expense	4,200	6,800	6,000	6,200
03-21-3130-00	Legal Expense	4,977	10,000	-	10,000
03-21-3140-00	Contract Prof. Services	38,293	65,793	60,000	30,000
03-21-3160-00	Econ., Ind. & Bus. Development	14,000	14,000	14,000	14,000
03-21-3200-00	Uncollectible Accounts	4,375	5,500	5,500	5,500
03-21-3210-00	Hahn Well Lease Payments	10,059	8,400	8,400	8,400
03-21-3213-00	Bank Fees	4,381	5,000	3,000	3,000
03-21-3220-00	Insurance & Bonds	34,971	34,600	36,300	36,300
03-21-3250-00	In Lieu Of Taxes	585,500	667,325	562,554	627,421
03-21-3274-00	City Contribution - Dispatch	14,487	12,916	12,916	12,916
03-21-4010-00	Communications	23,487	22,100	22,100	22,100
03-21-4020-00	Janitorial/housekeeping	5,068	4,000	4,000	4,000
03-21-4030-00	General Property Maintenance	17,291	27,000	27,000	27,000
03-21-4040-00	Small Tools & Equipment	24,846	25,000	33,140	30,450
03-21-4060-00	Office Machines Maintenance	3,957	5,000	4,000	5,000
03-21-4065-00	Office Equipment Rental	4,747	4,500	4,500	4,500
03-21-4070-00	Computer/software Maintenance	57,779	118,100	118,400	179,100
03-21-4160-00	Fluoridation Expenses	18,985	10,000	10,000	10,000
03-21-4165-00	Water Treatment Expenditures	13,132	10,000	10,000	10,000
03-21-4170-00	Water Testing	21,240	12,000	20,000	13,000
03-21-4171-00	Sewage Testing	42,118	37,000	40,000	40,000
03-21-4175-00	Water System Permit Fees	14,340	15,000	14,500	15,000
03-21-4176-00	Wastewater System Permit Fees	17,238	18,000	20,000	20,000
03-21-4190-00	Misc. Water & Sewer Expenses	19,318	5,000	7,500	5,000
03-21-4200-00	Water Service Maintenance	(10,465)	10,000	7,500	10,000
03-21-4210-00	Operation Of Field	-	-	-	50,000
03-21-4220-00	Power Purchases - Wells	223,278	200,000	200,000	200,000
03-21-4230-00	Fire Hydrant Maintenance	2,887	20,000	5,000	5,000
03-21-4235-00	Effluent SO2 Treatment	4,929	30,000	12,500	30,000
03-21-4240-00	Water Main Maintenance	42,565	25,000	35,000	30,000
03-21-4250-00	Water Pump Equip. Maintenance	96,968	50,000	50,000	50,000
03-21-4251-00	Inventory Shrinkage	18,431	-	-	-
03-21-4254-00	Boot Ranch Effluent Line Maint	26,604	25,000	10,000	15,000
03-21-4255-00	Lady Bird Effluent Sys Maint	842	10,000	2,500	10,000

03-21-4260-00	Water Meter Maintenance	3,191	4,000	25,000	10,000
03-21-4264-00	SCADA Maintenance	1,230	1,000	2,000	2,000
03-21-4270-00	Tank & Tower Maintenance	18,141	26,000	20,000	20,000
03-21-4280-00	Chlorinator Maintenance	9,250	7,500	7,500	7,500
03-21-4290-00	Sewer Plant Maintenance	158,174	110,000	110,000	130,000
03-21-4291-00	Sewer Lift Station Maintenance	139,234	100,000	100,000	100,000
03-21-4305-00	Manhole Maintenance	6,108	3,500	3,500	3,500
03-21-4320-00	Pumping Power - Sewer	173,194	160,000	169,500	170,000
03-21-4340-00	Sewer Main Maintenance	8,550	15,000	10,000	15,000
03-21-4341-00	Sewer Line Maint/reimbursement	-	1,250	1,250	1,250
03-21-4350-00	Sewer Plant Supplies	94,734	90,000	90,000	92,500
03-21-4360-00	Sewer Service Maintenance	624	5,000	2,500	5,000
03-21-4370-00	Road Material	-	25,000	25,000	25,000
03-21-4376-00	Meter Data Mgt System Maint	6,719	-	35,000	-
03-21-4410-00	Gasoline, Oil, & Lubrication	36,119	41,500	41,500	42,000
03-21-4430-00	Vehicle Maintenance - Trucks	4,313	3,000	6,000	3,000
03-21-4435-00	Fleet Lease	79,133	115,100	125,000	182,600
03-21-4440-00	Tractor/heavy Equipment Maint.	9,639	12,500	12,500	12,500
03-21-4450-00	Other Equipment Maintenance	3,207	2,500	2,500	2,500
03-21-4610-00	Transfer Out to Fund 26	-	-	-	-
03-21-4620-00	Transfer out to Fund 29	-	-	-	-
03-21-5155-00	Fuel Island	-	2,500	2,500	-
03-21-5210-00	Inventory Purchases	(30,779)	50,000	80,000	125,000
03-21-5250-00	Other Capital Items	8,551	5,650	5,650	18,000
03-21-5280-00	Water Meters	41,404	15,000	15,000	5,000
03-21-5301-00	Water Mains	90,644	50,000	25,000	50,000
03-21-5302-00	Water Taps	11,331	5,000	6,500	5,000
03-21-5303-00	Sewer Mains	69,868	50,000	25,000	50,000
03-21-5304-00	Sewer Taps	3,290	2,000	2,000	2,000
03-21-5305-00	Manholes	356	-	1,100	2,500
03-21-5306-00	Fire Hydrants	-	10,000	-	-
03-21-5313-00	SCADA	18,130	50,000	50,000	50,000
03-21-5340-00	WWTP Pump Equipment	6,000	-	-	-
NEW ACCT	Boom Truck				
NEW ACCT	Forklift				15,000
NEW ACCT	Bobcat Excavator				-
03-21-5345-00	Green Meadows Lift Station	10,162	-	11,000	-
03-21-5385-00	Hahn Well Rehab	-	-	54,000	-
03-21-5409-00	WWTP Office / Lab / Workshop	115,462	-	-	-
03-21-5411-00	Camera Equipment	10,369	-	-	-
03-21-5413-00	Meter Data Management System	35,000	-	45,176	-
03-21-5414-00	MLSS Pump Station	813,462	-	81,112	-
03-21-5415-00	Bell St Water Line Rehab Proj	-	-	-	150,000
03-21-5416-00	Stone Ridge Elevated Tank Site	28,282	-	-	-
03-21-5418-00	San Antonio St Sewer Line Repl	583,219	1,085,673	1,085,673	-
03-21-5421-00	Boot Ranch Lift Station	20,359	265,000	230,000	-
03-21-5422-00	Skid Steer	37,555	-	-	-
03-21-5423-00	Backhoe	93,700	-	-	-
03-21-5424-00	Hahn Well Access Road	24,996	-	-	-
03-21-5425-00	Water Modeling Software	16,525	-	-	-
03-21-5426-00	Water & Sewer - The Beginning	-	160,000	95,000	-
03-21-5427-00	Oversizing Utility Hotel Conf	-	865,000	-	865,000
03-21-5428-00	290 E Sewer Extension	-	1,515,000	-	1,515,000
03-21-5429-00	E 50 Bobcat 2018+Trlr+Breaker	-	65,000	60,500	-
03-21-5430-00	John Deere 60" Zero Turn	-	11,200	10,785	-
03-21-5431-00	John Deere Gator	-	9,600	9,600	-
NEW ACCT	Green Meadows Lift Station Rehab				750,000
NEW ACCT	Boot Ranch Lift Station Construction				-
NEW ACCT	Boot Ranch Lift Station Pumps				100,000
NEW ACCT	Sport Park Effluent Irrigation System				-
NEW ACCT	Work Order Management System				55,000
NEW ACCT	Decommission Windcrest Lift Station				20,000
NEW ACCT	Access Road Boerner Well Field				20,000

NEW ACCT	South Heights Pump Station Remodel				
NEW ACCT	1,000 gpm Pump at South Heights				
NEW ACCT	Wastewater Modeling Software				25,000
03-21-6021-00	Principal - Computer/Software FY 2019	-	6,400	6,400	6,400
03-21-6022-00	Interest - Computer/Software FY 2019	-	100	100	400
NEW	Principal - Computer/Software FY 2020	-	-	-	4,000
NEW	Interest - Computer/Software FY 2020	-	-	-	40
03-21-6310-00	Principal - 2012 GO Refunding	255,000	-	-	-
03-21-6311-00	Interest - 2012 GO Refunding	1,721	-	-	-
03-21-6312-00	Principal - 2013 Revenue Bonds	290,000	300,000	300,000	310,000
03-21-6313-00	Interest - 2013 Revenue Bonds	179,471	170,400	170,400	160,900
03-21-6314-00	Principal - Asphalt Zipper	18,046	18,300	18,000	-
03-21-6315-00	Interest- Asphalt Zipper	345	200	200	-
03-21-6316-00	Principal -Sewer Press Machine	105,096	106,100	106,100	-
03-21-6317-00	Interest - Sewer Press Machine	2,006	1,100	1,000	-
03-21-6318-00	Principal - Dump Truck	25,286	25,600	25,600	-
03-21-6319-00	Interest - Dump Truck	483	300	300	-
03-21-6320-00	Principal-2EmergencyGenerators	31,386	31,700	23,000	-
03-21-6321-00	Interest -2EmergencyGenerators	599	400	300	-
03-21-6322-00	Principal - Mini Excavator	12,500	12,700	11,300	-
03-21-6323-00	Interest - Mini Excavator	239	200	200	-
03-21-6324-00	Principal-Water MeterChangeout	-	475,000	470,000	410,600
03-21-6325-00	Interest-Water Meter Changeout	-	25,000	-	52,800
03-21-6326-00	Principal - Dump Truck 2018	-	29,700	30,100	28,500
03-21-6327-00	Interest - Dump Truck 2018	-	300	-	1,600
03-21-6328-00	Principal-Dump Truck 14Yd 2018	-	35,700	35,800	34,000
03-21-6329-00	Interest-Dump Truck 14Yd 2018	-	400	-	1,900
03-21-6330-00	Principal - Backhoe - 2018	-	35,000	35,500	33,600
03-21-6331-00	Interest - Backhoe - 2018	-	400	-	1,900
03-21-6332-00	Principal - Valve Machine-2018	-	20,000	20,100	19,000
03-21-6333-00	Interest - Valve Machine-2018	-	200	-	1,100
03-21-6334-00	Principal -Emergency Generator	-	31,700	29,800	28,200
03-21-6335-00	Interest - Emergency Generator	-	400	-	1,600
03-21-6336-00	Principal - 2018 Util Rev Bond	-	660,000	660,000	475,000
03-21-6337-00	Interest - 2018 Util Rev Bond	-	517,989	518,000	703,900
NEW	Boom Truck				55,000
NEW	Boom Truck				550
NEW	Bobcat Excavator				14,000
NEW	Bobcat Excavator				140
	Water Fund Expenditures	**6,805,755**	**10,819,707**	**8,384,449**	**10,507,437**
	Water Fund Excess (Deficit)	**512,371**	**(3,344,276)**	**(1,352,528)**	**(2,664,677)**
	Projects funded with Water & Sewer Impact Fees				2,380,000
	* City will use prior year fund balance to fund the estimated deficit				(284,677)

City of Fredericksburg
FY 2020 Budget Analysis

The City of Fredericksburg

GOLF FUND REVENUES

Account Number	Description	2018 Actual	2019 Adopted	2019 Projected	2020 Requested
04-00-4101-00	Green Fees	102,066	-	-	-
04-00-4102-00	Golf Cart Rental Fees	42,749	-	-	-
04-00-4103-00	Driving Range Revenues	4,421	-	-	-
04-00-4119-00	Lease Income - Grill	450	-	-	-
04-00-4150-00	Interest Income	8	-	-	-
04-00-4161-00	Transfer From General Fund	796,727	347,803	347,803	130,659
04-00-4165-00	Miscellaneous Golf Revenues	1,480	-	-	-
04-00-4700-00	Merchandise Sales	39,778	-	-	-
04-00-4702-00	Club Rental	1,490	-	-	-
04-00-4706-00	Handicap Dues	25	-	-	-
	Golf Fund Revenues	**989,194**	**347,803**	**347,803**	**130,659**

GOLF COURSE EXPENDITURES - MAINTENANCE

Account Number	Description	2018 Actual	2019 Adopted	2019 Projected	2020 Requested
04-41-1015-00	Regular Wages - City Attorney	1,748	-	-	-
04-41-1030-00	Regular Wages - Full-time	181,178	8,400	8,300	8,500
04-41-1040-00	Regular Wages - Part-time Emp.	-	-	-	-
04-41-1060-00	Longevity	6,073	100	100	100
04-41-1070-00	Overtime Wages	3,313	-	-	-
04-41-2020-00	Social Security	14,477	650	643	658
04-41-2030-00	Retirement - T.m.r.s.	18,867	835	957	1,049
04-41-2040-00	Uniforms Expense	1,499	-	-	-
04-41-2060-00	Insurance - Hospitalization	21,363	700	485	650
04-41-2090-00	Prof. Org. - Personal	-	-	-	-
04-41-2100-00	Prof. Education & Training	149	-	-	-
04-41-3010-00	Utilities	1,703	-	-	-
04-41-3020-00	Telephone	724	-	-	-
04-41-3030-00	Office Supplies & Expenses	82	-	-	-
04-41-3040-00	Postage, Freight, Etc.	224	-	-	-
04-41-3050-00	Advertising & Public Notices	-	-	-	-
04-41-3060-00	Protocol & Social	838	-	-	-
04-41-3070-00	Travel	11	-	-	-
04-41-3080-00	Prof. Org. & Assoc. - City	-	-	-	-
04-41-3100-00	Safety	205	-	-	-
04-41-3120-00	Audit Expenses	800	100	100	150
04-41-3140-00	Contract Professional Services	65	-	-	-
04-41-3220-00	Insurance & Bonds	9,479	9,500	1,800	1,800
04-41-4010-00	Communications	1,109	-	-	-
04-41-4020-00	Janitorial & Housekeeping	143	-	-	-
04-41-4030-00	General Property Maint.	776	-	-	-
04-41-4031-00	Club House Maintenance	319	-	-	-
04-41-4040-00	Small Tools & Equipment	214	-	-	-
04-41-4065-00	Office Equipment Rental	184	-	-	-
04-41-4070-00	Computer/software Maintenance	1,976	-	-	-
04-41-4220-00	Golf Cart Maint.	2,869	-	-	-
04-41-4230-00	Sprinkler System Maint.	2,666	-	-	-
04-41-4232-00	Effluent SO2 Treatment	10,118	-	-	-
04-41-4235-00	Biological Pond Maintenance	1,155	-	-	-
04-41-4240-00	Course & Greens Maint.	4,555	-	-	-
04-41-4241-00	Fertilizer	3,384	-	-	-
04-41-4242-00	Chemicals	10,369	-	-	-
04-41-4243-00	Seed	6,418	-	-	-
04-41-4250-00	General Operations	20,505	-	-	-
04-41-4270-00	Driving Range Expenses	218	-	-	-
04-41-4285-00	Tree Care & Replacement	6,648	-	-	-
04-41-4410-00	Gasoline, Oil, & Lubrication	4,142	-	-	-
04-41-4435-00	Fleet Lease	1,497	-	-	-
04-41-4440-00	Tractor/equipment Maint.	323	-	-	-
04-41-4441-00	Mower Maintenance	1,627	-	-	-
04-41-4450-00	Other Equipment Maintenance	1,585	-	-	-
04-41-4451-00	Maintenance Equipment Lease	45,567	-	-	-
04-41-6085-00	Principal - Solid Waste Loan	45,933	46,400	46,400	46,900
04-41-6086-00	Interest - Solid Waste Loan	7,988	7,600	7,600	7,100
04-41-6087-00	Principal - Electric Loan	45,933	46,400	46,400	46,900
04-41-6088-00	Interest - Electric Loan	7,988	7,600	7,600	7,100
04-41-6091-00	Principal - Sprayer - TCF 2015	1,855	-	-	-
04-41-6092-00	Interest - Sprayer - TCF 2015	1,642	-	-	-
	Golf Course Expenditures - Maintenance	**502,502**	**128,285**	**120,384**	**120,907**

GOLF COURSE EXPENDITURES - GOLF SHOP

Account Number	Description	2018 Actual	2019 Adopted	2019 Projected	2020 Requested
04-42-1030-00	Regular Wages - Full-time	66,983	6,500	6,450	6,535
04-42-1040-00	Regular Wages - Part-time Emp.	3,451	-	-	-
04-42-1060-00	Longevity	1,733	100	100	100
04-42-1070-00	Overtime Wages	395	-	-	-
04-42-2020-00	Social Security	5,507	505	501	508
04-42-2030-00	Retirement - T.m.r.s.	6,757	648	746	809
04-42-2040-00	Uniforms Expense	-	-	-	-
04-42-2060-00	Insurance - Hospitalization	10,044	500	450	450
04-42-2090-00	Prof. Org. - Personal	-	-	-	-
04-42-2100-00	Prof. Education & Training	-	-	-	-
04-42-3010-00	Utilities	4,321	-	-	-
04-42-3020-00	Telephone	766	-	-	-
04-42-3030-00	Office Supplies & Expenses	996	-	-	-
04-42-3040-00	Postage, Freight, Etc.	265	-	-	-
04-42-3050-00	Advertising & Public Notices	1,200	-	-	-
04-42-3060-00	Protocol & Social	96	-	-	-
04-42-3070-00	Travel	6,898	-	-	-
04-42-3120-00	Audit Expenses	800	100	100	150
04-42-3130-00	Legal Expenses	1,050	-	-	-
04-42-3140-00	Contract Professional Services	22	-	-	-
04-42-3213-00	Credit Card/Bank Fees	6,043	-	-	-
04-42-3220-00	Insurance & Bonds	9,278	9,300	1,200	1,200
04-42-4010-00	Communications	2,260	-	-	-
04-42-4020-00	Janitorial & Housekeeping	2,229	-	-	-
04-42-4030-00	General Property Maint.	110	-	-	-
04-42-4031-00	Club House Maintenance	386	-	-	-
04-42-4032-00	Cable Tv	548	-	-	-
04-42-4040-00	Small Tools & Equipment	31	-	-	-
04-42-4065-00	Office Equipment Rental	184	-	-	-
04-42-4070-00	Computer/software Maintenance	1,003	-	-	-
04-42-4250-00	General Operations	10,842	-	-	-
04-42-4259-00	COGS - Pro Shop(Non Inventory)	925	-	-	-
04-42-5210-00	Inventory Purchases - Retail	13,942	-	-	-
	Golf Course Expenditures - Golf Shop	**159,065**	**17,653**	**9,547**	**9,752**
	Total Golf Course Expenditures	**661,568**	**145,938**	**129,931**	**130,659**
	Golf Fund Excess (Deficit)	**327,626**	**201,865**	**217,872**	**0**

City of Fredericksburg
FY 2020 Budget Analysis

The City of Fredericksburg

Account Numbe	Description	FY 202(TG Map	Requested	Notes
GOLF FUND REVENUES				
04-00-4101-00	Green Fees	538,802		Green fees and tournament fees
	Membership Dues	122,189		Member dues and annual member dues
04-00-4102-00	Golf Cart Rental Fees	107,779		Golf cart rental fees
04-00-4103-00	Driving Range Revenues	37,815		Driving range revenues
	Other Golf Revenue	9,350		Other misc golf revenue
04-00-4108-00	Meeting Room Revenue	DNU		In F&B Other Revenue now
04-00-4119-00	Lease Income - Grill	DNU		No longer applicable
	Food & Beverage Revenue	153,698		Food and beverage revenue
	Alcohol Revenue	115,166		Alcohol revenue
	Other Food & Beverage Revenue	12,194		Room rental, equipment rental, etc.
04-00-4150-00	Interest Income	-		Assume City will provide
04-00-4161-00	Transfer From General Fund	-		Assume City will provide
04-00-4165-00	Miscellaneous Golf Revenues	-		Club rental, ball retrieval, handicap dues, etc.
04-00-4700-00	Merchandise Sales	129,924		Merchandise sales
04-00-4702-00	Club Rental	DNU		Now in Miscellaneous Golf Revenue
04-00-4704-00	Ball Retrieval	DNU		Now in Miscellaneous Golf Revenue
04-00-4706-00	Handicap Dues	DNU		Now in Miscellaneous Golf Revenue
	Golf Fund Revenues	**1,226,916**		
	Before Transfer f/ General Fund	**1,226,916**		

GOLF COURSE EXPENDITURES - MAINTENANCE

04-41-1015-00	Regular Wages - City Attorney		-	Included in Regular Wages for FY 2019
04-41-1016-00	Wages - City Attorney Billings		-	Do not use this account
04-41-1030-00	Regular Wages - Full-time	222,913	8,400	Small % of Clinton & Daniel's wages are allocated to Golf
04-41-1060-00	Longevity		100	
04-41-1070-00	Overtime Wages		-	
04-41-2020-00	Social Security	18,346	-	Formulas for FY 2018 and FY 2019
04-41-2030-00	Retirement - T.m.r.s.		-	Formulas for FY 2018 and FY 2019
04-41-2040-00	Uniforms Expense	3,020	-	Uniforms
04-41-2060-00	Insurance - Hospitalization	15,116	700	Small % of Clinton & Daniel's wages are allocated to Golf
04-41-2090-00	Prof. Org. - Personal		-	
04-41-2100-00	Prof. Education & Training	200	-	Employee training
04-41-3010-00	Utilities	10,050	-	Maintenance utilities
04-41-3020-00	Telephone	1,200	-	Telephone
04-41-3030-00	Office Supplies & Expenses	12,000	-	Maintenance supplies
04-41-3040-00	Postage, Freight, Etc.		-	
04-41-3050-00	Advertising & Public Notices		-	
04-41-3060-00	Protocol & Social	800	-	Employee relations
04-41-3070-00	Travel	-	-	
04-41-3080-00	Prof. Org. & Assoc. - City		-	
04-41-3090-00	Books, Periodicals, Etc	700	-	Dues/Subscriptions
04-41-3100-00	Safety		-	
04-41-3120-00	Audit Expenses		800	Need estimate from Auditors - Need to bid audit service
04-41-3140-00	Contract Professional Services	2,800	-	Contract labor
04-41-3220-00	Insurance & Bonds		9,500	Need TML estimate
04-41-4010-00	Communications		-	
04-41-4020-00	Janitorial & Housekeeping	600	-	Janitorial/Sanitation
04-41-4030-00	General Property Maint.	10,360	-	Drainage supplies, building maintenance, svc. contracts
04-41-4031-00	Club House Maintenance	-	-	Clubhouse building maintenance
04-41-4040-00	Small Tools & Equipment	4,500	-	Maintenance equipment rental
04-41-4060-00	Office Equipment Maint.		-	
04-41-4065-00	Office Equipment Rental		-	Office equipment leases
04-41-4070-00	Computer/software Maintenance		-	

04-41-4220-00	Golf Cart Maint.	-	-	Maintenance carts
04-41-4230-00	Sprinkler System Maint.	10,750	-	Maintenance equipment irrigation
04-41-4231-00	Pump Station Maintenance		-	
04-41-4232-00	Effluent SO2 Treatment		-	
04-41-4235-00	Biological Pond Maintenance		-	
04-41-4240-00	Course & Greens Maint.		-	
04-41-4241-00	Fertilizer	26,800	-	Fertilizer
04-41-4242-00	Chemicals	32,000	-	Chemicals
04-41-4243-00	Seed	4,867	-	Seed & Sod
04-41-4244-00	Sand	9,800	-	Sand & Soil
04-41-4245-00	Soil Analysis & Treatment	-	-	
04-41-4250-00	General Operations	400	-	Licenses/Permits, Contract Labor, Equipment Rental
04-41-4270-00	Driving Range Expenses		-	
04-41-4285-00	Tree Care & Replacement	2,000	-	Landscaping/Plants
04-41-4410-00	Gasoline, Oil, & Lubrication	16,750	-	Gas/Oil - Maintenance & Carts
04-41-4435-00	Fleet Lease		-	
04-41-4440-00	Tractor/equipment Maint.	22,000	-	Equipment maintenance
04-41-4441-00	Mower Maintenance	-	-	
04-41-4450-00	Other Equipment Maintenance		-	
04-41-4451-00	Maintenance Equipment Lease		-	Operating lease - equipment maintenance
04-41-6085-00	Principal - Solid Waste Loan		46,400	
04-41-6086-00	Interest - Solid Waste Loan		7,600	
04-41-6087-00	Principal - Electric Loan		46,400	
04-41-6088-00	Interest - Electric Loan		7,600	
04-41-6089-00	Principal - Mowers - Prof Turf		-	
04-41-6090-00	Interest - Mowers - Prof Turf		-	
04-41-6091-00	Principal - Sprayer - TCF 2015		-	Touchstone to make these payments beginning 1/1/2018
04-41-6092-00	Interest - Sprayer - TCF 2015		-	Touchstone to make these payments beginning 1/1/2018
	Golf Course Expenditures - Maint.	**427,972**	**127,500**	

GOLF COURSE EXPENDITURES - GOLF SHOP (Wages include G&A, Marketing, Golf, Cart Departments)

04-42-1030-00	Regular Wages - Full-time	252,537	6,500	Small % of Clinton & Daniel's wages are allocated to Golf

04-42-1040-00	Regular Wages - Part-time Emp.		-	
04-42-1060-00	Longevity		100	
04-42-1070-00	Overtime Wages		-	
04-42-2020-00	Social Security	20,966	-	Formulas for FY 2018 and FY 2019
04-42-2030-00	Retirement - T.m.r.s.		-	Formulas for FY 2018 and FY 2019
04-42-2040-00	Uniforms Expense	1,600	-	Uniforms
04-42-2060-00	Insurance - Hospitalization	20,159	500	Touchstone included Workers Comp insurance on this line
04-42-2090-00	Prof. Org. - Personal		-	
04-42-2100-00	Prof. Education & Training	1,408	-	G&A/Golf: Dues/Subscriptions, Training
04-42-3010-00	Utilities	18,115	-	Clubhouse & Maintenance: Water, Electricity, Gas,
04-42-3020-00	Telephone	15,000	-	Clubhouse, Maintenance, G&A: Telephone/Internet
04-42-3030-00	Office Supplies & Expenses	29,600	-	Golf Supplies, Cart Supplies/Linen Laundry, Range Supplies/Balls, G&A Supplies
04-42-3040-00	Postage, Freight, Etc.	875	-	G&A: Postage
04-42-3050-00	Advertising & Public Notices	42,710	-	All Marketing Expenses including Golf Printing
04-42-3060-00	Protocol & Social	2,800	-	Employee relations: Golf, G&A + G&A Meals & Entertainment
04-42-3070-00	Travel	10,100	-	Golf/G&A Travel/Business Mtgs (includes Touchstone executive travel)
04-42-3080-00	Prof. Org. & Assoc. - City		-	
04-42-3100-00	Safety	1,648	-	Clubhouse: Pest Control, Bldg. Maintenance, Landscaping
04-42-3120-00	Audit Expenses		800	Need auditors estimate - Need to bid audit services
04-42-3140-00	Contract Professional Services	74,419	-	$60K is TG Admin Fee plus $6K incentive, plus is Svc Contracts, HR Fees
04-42-3213-00	Credit Card/Bank Fees	19,017	-	Credit Card Fees
04-42-3220-00	Insurance & Bonds	10,758	9,300	Need TML estimate (Touchstone has removed its calculator)
04-42-4010-00	Communications	3,168	-	G&A: Printing
04-42-4020-00	Janitorial & Housekeeping	26,150	-	Clubhouse: Supplies, Maintenance, Janitorial/Sanitation
04-42-4030-00	General Property Maint.	19,484	-	Cart Maintenance, Service Contract Carts, and Clubhouse
04-42-4031-00	Club House Maintenance		-	
04-42-4032-00	Cable Tv	2,544	-	Clubhouse: Cable/Sat TV,
04-42-4033-00	Security Alarm Monitoring Fee		-	Clubhouse: Security, G&A: Security
04-42-4040-00	Small Tools & Equipment		-	
04-42-4060-00	Office Equipment Maint.		-	
04-42-4065-00	Office Equipment Rental		-	Office equipment rentals - copier
04-42-4070-00	Computer/software Maintenance	1,800	-	G&A: Computer Supplies
04-42-4250-00	General Operations	12,303	-	Golf: Linen/Laun., Rent Clubs, Handicap G&A: Licenses, Gas/Oil Carts
04-42-4259-00	COGS - Pro Shop(Non Inventory)	86,385	-	COGS calculated on an accrual basis

04-42-5210-00	Inventory Purchases - Retail		-	
	Golf Course Expenditures - Golf Shop	**673,546**	**17,200**	

GOLF COURSE EXPENDITURES - GRILL

04-43-1030-00	Regular Wages - Full-time	110,919	
04-43-1040-00	Regular Wages - Part-time Emp.		
04-43-1060-00	Longevity		
04-43-1070-00	Overtime Wages	4,250	
04-43-1080-00	PTO		
04-43-2020-00	Social Security	9,611	
04-43-2030-00	Retirement - T.m.r.s.		
04-43-2040-00	Uniforms Expense	1,000	Uniforms
04-43-2060-00	Insurance - Hospitalization	17,005	Workers Compensation and Benefits
04-43-2090-00	Prof. Org. - Personal		
04-43-2100-00	Prof. Education & Training	-	Employee training
04-43-3010-00	Utilities	4,710	Gas/Oil
04-43-3020-00	Telephone		
04-43-3030-00	Office Supplies & Expenses		
04-43-3040-00	Postage, Freight, Etc.		
04-43-3050-00	Advertising & Public Notices		
04-43-3060-00	Protocol & Social		
04-43-3070-00	Travel		
04-43-3080-00	Prof. Org. & Assoc. - City		
04-43-3090-00	Books, Periodicals, Etc		
04-43-3100-00	Safety		
04-43-3120-00	Audit Expenses		
04-43-3130-00	Legal Expenses		
	Liquor Taxes	7,716	
04-43-3140-00	Contract Professional Services	2,096	Service Contracts, Contract Labor
04-43-3213-00	Credit Card/Bank Fees		
04-43-3220-00	Insurance & Bonds		
04-43-4010-00	Communications	700	Printing

04-43-4020-00	Janitorial & Housekeeping		
04-43-4030-00	General Property Maint.	6,000	Maintenance Equipment
04-43-4031-00	Club House Maintenance		
04-43-4032-00	Cable TV		
04-43-4033-00	Security Alarm Monitoring Fee		
04-43-4040-00	Small Tools & Equipment	1,284	Equipment Rental
04-43-4060-00	Office Equipment Maint.		
04-43-4065-00	Office Equipment Rental	-	
04-43-4070-00	Computer/Software Maintenance		
04-43-4250-00	General Operations	-	Kitchen Utensils, Liquor Tax, Contract Labor, Liq. Liab. Insurance
04-43-4260-00	COGS - Grill	106,818	COGS calculated on an accrual basis
04-43-4261-00	Grill Supplies	31,360	Linen Service, Supplies, Utensils, Printing
04-43-5032-00	Grill Appliances		
04-43-5046-00	Computer Hardware & Software		
04-43-5210-00	Inventory Purchases - Food		
04-43-5211-00	Inventory Purchases - Beverage		
	Golf Course Expenditures - Grill	303,468	
	Total Golf Course Expenditures	**1,404,986**	
	Golf Fund Excess (Deficit)	**(178,070)**	
	Operating Leases	**27,052**	
	Adjusted Golf Fund Excess (Deficit)	**(205,122)**	

City of Fredericksburg
FY 2020 Budget Analysis

The City of Fredericksburg

SOLID WASTE FUND REVENUES

Account Number	Description	2018 Actual	2019 Adopted	2019 Projected	2020 Requested
05-00-4101-00	Garbage Collection Revenues	943,250	930,000	961,000	963,000
05-00-4102-00	Landfill Fees	1,741,072	1,600,000	1,634,994	1,650,000
05-00-4103-00	Recycling Revenues	49,567	56,000	24,760	-
05-00-4104-00	Com Garbage Hauling Permit	225	200	85	100
05-00-4110-00	Forfeited Discounts	9,946	11,000	7,400	7,400
05-00-4150-00	Interest Income	10,363	7,500	16,800	8,000
05-00-4165-00	Miscellaneous Revenue	769	975	154	200
05-00-4167-00	Debt Proceeds - Golf Course	53,921	54,000	54,000	54,000
05-00-4181-00	Proceeds -Sale of Fixed Assets	15,353	20,000	29,000	43,000
	Solid Waste Fund Revenues	**2,824,465**	**2,679,675**	**2,728,193**	**2,725,700**

SOLID WASTE FUND EXPENDITURES

Account Number	Description	2018 Actual	2019 Adopted	2019 Projected	2020 Requested
05-21-1015-00	Regular Wages - City Attorney	329	-	-	-
05-21-1030-00	Regular Wages - Full-time Emp.	848,777	868,600	855,500	875,433
05-21-1050-00	Regular Wages - Part-time Emp.	1,761	1,000	714	1,000
05-21-1060-00	Longevity	10,615	10,000	9,800	8,600
05-21-1070-00	Overtime Wages	60,466	62,000	65,376	69,000
05-21-2020-00	Social Security	66,386	72,032	71,251	72,984
05-21-2030-00	Retirement - T.m.r.s.	90,422	92,367	106,004	116,270
05-21-2040-00	Uniforms & Clothing	5,030	6,500	3,900	3,900
05-21-2050-00	Car Allowance	-	-	-	-
05-21-2060-00	Ins. - Hospitalization	158,429	162,200	163,300	161,800
05-21-2090-00	Professional Org. - Personal	184	1,200	-	1,200
05-21-2100-00	Prof. Education & Training	1,967	3,600	1,000	3,600
05-21-3010-00	Utilities	11,802	15,000	12,118	15,000
05-21-3020-00	Telephone	2,326	3,000	3,123	3,000
05-21-3030-00	Office Supplies & Exp.	6,378	6,000	7,525	7,000
05-21-3040-00	Postage, Freight, Etc.	11,938	10,000	11,000	11,000
05-21-3050-00	Ads & Public Notices	392	1,000	2,314	1,000
05-21-3060-00	Protocol & Social	5,799	4,500	3,752	4,500
05-21-3070-00	Travel Exp.	1,071	1,500	862	1,500
05-21-3080-00	Prof. Org & Assoc. - City	35	100	-	100
05-21-3090-00	Books, Periodicals, Etc	84	45	38	45
05-21-3100-00	Safety	2,915	4,500	5,830	4,500
05-21-3120-00	Audit Expenses	2,600	4,100	3,500	3,600
05-21-3140-00	Contract Professional Services	2,232	4,000	821	4,000
05-21-3190-00	Miscellaneous Landfill Expense	636	1,000	723	1,000
05-21-3200-00	Uncollectible Accounts	1,675	2,000	872	2,000
05-21-3213-00	Bank Fees	4,250	4,900	3,000	3,000
05-21-3220-00	Insurance & Bonds	23,137	23,200	23,300	**23,300**
05-21-3250-00	In Lieu Of Taxes	226,000	214,374	218,255	218,056
05-21-4000-00	Permit Fees	28,690	37,000	26,168	30,000
05-21-4010-00	Communications	5,046	8,000	8,700	8,700
05-21-4020-00	Janitorial/housekeeping	4,976	5,500	3,843	5,000
05-21-4030-00	General Property Maintenance	12,192	15,000	15,649	15,000
05-21-4031-00	Dumpster Maintenance	21,992	27,000	4,383	27,000
05-21-4032-00	Trash Can Maintenance	72	12,000	12,148	1,000
05-21-4040-00	Small Tools & Equipment	4,835	3,500	8,218	8,950
05-21-4060-00	Office Machine Maintenance	3,579	4,000	4,275	4,000
05-21-4065-00	Office Equipment Rental	4,747	5,700	3,445	4,000
05-21-4070-00	Computer/software Maintenance	16,752	17,000	15,500	20,200
05-21-4265-00	Recycling Expenses	15,563	15,000	10,906	15,000
05-21-4266-00	Grinding Of Debris	40,019	45,000	48,000	50,000
05-21-4268-00	Tire Disposal	5,580	5,400	5,100	5,400
05-21-4270-00	Water Monitoring Exp.	18,198	35,000	27,300	35,000
05-21-4271-00	Methane Gas Monitoring Exp.	16,079	20,000	31,600	20,000
05-21-4360-00	Materials & Supplies	6,512	6,000	6,426	6,000
05-21-4410-00	Gasoline	88,590	97,900	89,117	97,900
05-21-4430-00	Vehicle Maintenance	987	2,000	1,000	2,000
05-21-4431-00	AGC Maintenance	28,791	35,000	18,000	35,000
05-21-4432-00	Chipper Maintenance	2,140	7,000	9,253	7,000
05-21-4433-00	Leaf Loader Maintenance	8,182	9,000	14,500	9,000
05-21-4435-00	Fleet Lease	25,047	29,300	29,300	46,100
05-21-4440-00	Tractor-heavy Equipment Maint	35,434	25,000	113,000	40,000
05-21-4450-00	Other Equipment Maintenance	157	-	-	-
05-21-4510-00	Fund Landfill Closure Reserve	-	54,000	54,000	54,000
05-21-4511-00	Fund SW Cell Development Res	-	200,000	200,000	-
05-21-5015-00	Other Capital Items	-	-	-	-
05-21-5039-00	Cell #8 Design&Airspace Survey	-	50,000	51,000	-
05-21-5110-00	Trash Containers	-	-	-	-

05-21-5155-00	Fuel Island	-	600	501	-
05-21-5558-00	Forklift	23,076	-	-	-
05-21-5559-00	Replace Windscreens (100')	-	25,000	23,000	25,000
NEW	Golf Cart	-	-	-	6,930
NEW	Cell #8 Construction	-	-	-	1,320,000
05-21-6021-00	Principal - Computer/Software FY 2019	-	1,800	1,800	1,800
05-21-6022-00	Interest - Computer/Software FY 2019	-	100	100	200
NEW	Principal - Computer/Software FY 2020	-	-	-	1,250
NEW	Interest - Computer/Software FY 2020	-	-	-	20
05-21-6504-00	Principal - Leaf Loader	33,686	-	-	-
05-21-6505-00	Interest - Leaf Loader	446	-	-	-
05-21-6506-00	Principal -SideLoad GarbageTrk	21,879	-	-	-
05-21-6507-00	Interest -SideLoad Garbage Trk	289	-	-	-
05-21-6508-00	Principal - Chipper Truck	18,644	18,900	18,900	-
05-21-6509-00	Interest - Chipper Truck	356	200	200	-
05-21-6510-00	Principal - Garbage Truck	103,333	104,400	58,400	-
05-21-6511-00	Interest - Garbage Truck	1,973	1,000	1,000	-
05-21-6512-00	Principal - Compactor	138,830	140,200	140,100	-
05-21-6513-00	Interest - Compactor	2,650	1,400	1,400	-
05-21-6514-00	Principal - Garbage Truck FY19	-	103,500	106,400	100,800
05-21-6515-00	Interest - Garbage Truck FY19	-	1,100	-	5,600
05-21-6516-00	Principal-Dump Truck 14YD FY19	-	35,500	36,500	34,600
05-21-6517-00	Interest-Dump Truck 14YD FY19	-	400	-	2,000
NEW	Principal - Track Loader	-	-	-	80,310
NEW	Interest - Track Loader	-	-	-	805
	Solid Waste Fund Revenues	**2,286,960**	**2,783,118**	**2,773,011**	**3,741,952**
	Solid Waste Fund Excess (Deficit)	**537,505**	**(103,443)**	**(44,818)**	**(1,016,252)**
	Use of Fund Balance Reserved for Cell Development				603,580
	* City will use prior year fund balance to fund the estimated deficit				(412,672)

City of Fredericksburg
Public Works Department

Memo

To:	Kent Myers, City Manager
CC:	Clinton Bailey, Assistant City Manager
	Kerry Schmidt, Sanitation Dept. Superintendent
From:	Garret Bonn, Assistant City Engineer
Date:	July 24, 2019
Re:	Sanitation Department – Recycling Operations

On June 14th, Federal International Recycling, who picks us recyclables from the City of Fredericksburg Recycling Center, informed the City that (effective immediately), they would start charging $50/ton for mixed paper/magazines and $60/ton for plastics. Prior to this, these items were hauled off at no charge but the City received little to no revenue for them (certain types of paper have made money in the past but not consistently). At this time, the only commodities the City is receiving revenue from Federal for are aluminum, metal and cardboard. Aluminum has held steady at $500/ton but cardboard has dropped from $55/ton early in October 2018 to $5/ton in May 2019.

The City's metal recycling services are contracted with Hill Country Recycling and are based on 48% of the current metal marker dealer selling prices (Houston shredded auto scrap pricing). These prices vary greatly but typically range from $30-$50/ton. These prices appear to be holding steady at this time.

Due to these reductions in commodity prices (and expenses), we have reduced recycling revenues from the adopted FY 2019 amount of $56,000 to a projected amount of $24,760. Additionally, with the new fees being charged by Federal for haul off of certain materials and a recent charge of $1,254.40 for June recyclables (as opposed to receiving income), we have reduced the budgeted revenues for FY 2020 to $0. A number of providers have indicated they don't see the market getting any worse but there is no timeframe for when things might rebound. Additionally, it is unclear what will be done with recyclables if there is no market for the materials once they leave a materials recycling facility (MRF).

In response to Federal changing their rates, the City has reached out to a number of other recycling companies to obtain information on what they are paying for commodities. The only quote we have been able to obtain is from Sunbright who would charge a haul rate of approx. $600-$800 per haul and they would only be able to rebate the City for Office Waste Paper, PET Bottles (#1 & #2 bottles) and aluminum. The City averages about one haul off per week so assuming a best case scenario of $600/haul, costs to the City are estimated at $31,200. Other providers were contacted but Pinnacle Recycling was non-responsive and Ascent Recycling has gone out of business. We are also talking to Republic Waste Services but they do not appear interested in hauling off recyclables at this time and have stated their curb side recycling rates have increased $5-$6/customer (monthly).

As Clinton discussed in a recycling presentation to the City Council on March 4, 2019, here is a summary of the recycling operations revenues and expenses in previous completed fiscal years:

	Revenues	Expenses	Wages/Benefits	Gain/(Loss)
FY 2012	48,957.90	18,107.24	85,816.07	(54,965.41)
FY 2013	31,531.75	24,450.23	86,520.11	(79,438.59)
FY 2014	31,822.15	11,810.04	91,992.83	(71,980.72)
FY 2015	21,786.48	16,479.68	97,201.10	(91,894.30)
FY 2016	33,791.18	14,780.76	101,300.71	(82,290.29)
FY 2017	62,798.89	11,679.25	106,146.62	(55,026.98)
FY 2018	49,566.65	44,039.07	110,546.09	(105,018.51)

If you require any additional information or have any questions, please let me know.

City of Fredericksburg
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EMS FUND REVENUES

Account Number	Description	2018 Actual	2019 Adopted	2019 Projected	2020 Requested
06-00-4101-00	Ems Revenues	1,964,951	2,050,000	2,202,000	2,300,000
06-00-4102-00	City Funds	724,454	726,318	719,974	803,546
06-00-4103-00	County Funds	565,093	584,242	577,898	661,469
06-00-4150-00	Interest Income	51	50	100	100
06-00-4165-00	Miscellaneous Ems Revenue	1,277	-	10,000	-
06-00-4170-00	Donations	120	-	-	-
06-00-4181-00	Proceeds -Sale of Fixed Assets	18,675	10,000	-	8,000
06-00-4200-00	Grant - Swt Trauma Grant	2,782	2,500	2,500	-
06-00-4301-00	Discounts	-	-	-	-
06-00-4302-00	Medicare Disallowed	(448,208)	(450,000)	(515,000)	(550,000)
06-00-4303-00	Medicaid Disallowed	(76,463)	(57,500)	(72,000)	(80,000)
06-00-4304-00	Other Disallowed	(149,390)	(140,000)	(190,000)	(210,000)
	EMS Fund Revenues	**2,603,341**	**2,725,610**	**2,735,472**	**2,933,115**

EMS FUND EXPENDITURES

Account Number	Description	2018 Actual	2019 Adopted	2019 Projected	2020 Requested
06-21-1015-00	Regular Wages - City Attorney	1,748	-	-	-
06-21-1030-00	Regular Wages-full Time Emp	698,169	777,600	743,300	795,100
06-21-1050-00	Reg Wages - Part Time Emp	115,931	120,000	130,000	140,000
06-21-1060-00	Longevity	8,141	8,900	8,700	9,500
06-21-1070-00	Overtime	315,532	329,000	360,000	388,085
06-21-2020-00	Social Security	84,139	94,516	95,013	101,950
06-21-2030-00	Retirement - Tmrs	99,867	109,542	126,657	145,508
06-21-2040-00	Uniforms & Clothing	7,912	10,000	10,000	13,000
06-21-2060-00	Insurance-hospitalization	139,164	151,800	147,900	155,100
06-21-2090-00	Professional Org - Personal	720	600	600	600
06-21-2100-00	Prof Education & Training	9,534	17,500	15,000	20,000
06-21-2110-00	Prof Education Instructor	-	2,500	2,500	2,500
06-21-2206-00	Customer Collections & Records	-	-	-	-
06-21-2221-00	Medical Vaccinations & Tests	-	6,000	6,000	6,000
06-21-2240-00	Ems Re-certification	1,057	2,200	2,000	2,200
06-21-3010-00	Utilities	11,537	15,000	14,000	13,500
06-21-3020-00	Telephone	3,349	6,000	5,000	5,000
06-21-3030-00	Office Supplies & Forms	2,683	5,000	5,000	5,000
06-21-3040-00	Postage, Freight, Etc	2,675	3,500	3,500	3,500
06-21-3050-00	Advertising & Public Notices	431	1,200	1,200	1,200
06-21-3060-00	Protocol & Social	2,334	5,000	5,000	5,000
06-21-3070-00	Travel Expenses	6,723	12,500	11,000	12,500
06-21-3080-00	Prof Org & Assoc - City	500	2,000	2,000	2,000
06-21-3090-00	Books, Periodicals, Etc	50	2,000	1,500	1,500
06-21-3100-00	Safety	171	7,600	7,600	7,600
06-21-3120-00	Audit Expenses	3,200	4,600	4,100	4,200
06-21-3140-00	Contract Prof Services	2,251	6,900	6,900	12,400
06-21-3150-00	First Responder Reimbursement	2,220	2,500	2,500	3,000
06-21-3190-00	Miscellaneous Ems Expense	1,540	2,500	2,500	2,500
06-21-3200-00	Uncollectible Accounts	307,023	350,000	350,000	350,000
06-21-3201-00	Bad Debt Recovery	(7,608)	(6,800)	7,100	7,100
06-21-3213-00	Credit Card/Bank Fees	3,462	3,500	4,200	4,500
06-21-3220-00	Insurance & Bonds	26,708	26,800	25,200	25,200
06-21-3250-00	Conventions	1,392	2,000	1,500	2,000
06-21-3274-00	City Contribution - Dispatch	159,355	142,077	142,077	142,077
06-21-4010-00	Communication Expenses	14,055	30,800	31,600	39,300
06-21-4020-00	Janitorial/housekeeping	1,638	4,500	4,000	4,000
06-21-4021-00	Hazardous Waste Disposal	627	725	725	725
06-21-4025-00	Ems Medical Equipment	49,638	75,000	75,000	75,000
06-21-4029-00	Maintenance Agreement - Towers	-	2,500	2,500	2,500
06-21-4030-00	General Property Maintenance	6,729	28,550	25,000	28,000
06-21-4032-00	TV Service	2,050	2,100	2,100	2,100
06-21-4040-00	Small Tools & Equipment	3,416	14,000	14,000	39,000
06-21-4050-00	Ems Equipment Maintenance	11,727	19,100	19,100	23,000
06-21-4060-00	Office Equipment Maintenance	561	1,500	1,500	1,500
06-21-4065-00	Office Equipment Rental	152	-	-	-
06-21-4070-00	Computer/software Maintenance	35,045	58,200	58,700	31,800
06-21-4150-00	Disposable Linen	1,141	2,500	2,500	3,000
06-21-4160-00	Disinfecting Chemicals	289	2,000	2,000	2,000
06-21-4170-00	Oxygen	3,058	3,500	3,500	4,000
06-21-4210-00	Ems Medical Directors Fee	-	-	-	-
06-21-4410-00	Diesel, Oil & Lubrication	28,043	35,000	25,000	32,500
06-21-4430-00	Vehicle Maintenance	6,908	20,000	20,000	20,000
06-21-4435-00	Fleet Lease	3,183	6,000	6,000	17,000
06-21-4999-00	Disposals	10,246	-	-	-
06-21-5155-00	Fuel Island	-	2,000	2,000	-
06-21-5260-00	EMS Capital Medical Equipment	23,473	35,000	35,000	-
06-21-5261-00	Generator for South Station	-	20,000	20,000	-

06-21-5600-00	Heart Monitor	-	-	-	37,500
06-21-5626-00	Ambulance - 2018	19,275	-	-	-
06-21-6021-00	Principal - Computer/Software FY 2019	-	1,800	1,800	1,800
06-21-6022-00	Interest - Computer/Software FY 2019	-	100	100	200
NEW	Principal - Computer/Software FY 2020	-	-	-	1,500
NEW	Interest - Computer/Software FY 2020	-	-	-	20
06-21-6604-00	Principal - 4 Heart Monitors	38,930	-	-	-
06-21-6605-00	Interest - 4 Heart Monitors	515	-	-	-
06-21-6606-00	Principal - Ambulance Remount	45,670	-	-	-
06-21-6607-00	Interest - Ambulance Remount	604	-	-	-
06-21-6608-00	Principal - Ambulance Remount	54,165	54,700	51,800	-
06-21-6609-00	Interest - Ambulance Remount	1,034	600	600	-
06-21-6610-00	Principal - Ambulance	81,344	78,700	78,700	80,000
06-21-6611-00	Interest - Ambulance	-	2,700	2,700	1,400
NEW	Principal - Ambulance 2019	-	-	-	95,000
NEW	Interest - Ambulance 2019	-	-	-	950
	EMS Fund Expenditures	**2,455,429**	**2,725,610**	**2,735,472**	**2,933,115**
	EMS Fund Excess (Deficit)	**147,911**	**-**	**0**	**(0)**

City of Fredericksburg
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TOURISM FUND REVENUES

Account Number	Description	2018 Actual	2019 Adopted	2019 Projected	2020 Requested
07-00-4109-00	7% Hotel Occupancy Tax	3,078,906	3,262,000	3,300,000	3,600,000
07-00-4115-00	Grant - Historic Preservation	-	-	-	-
07-00-4116-00	Marktplatz Imp - Pledges/Don	12,500	37,500	32,500	-
07-00-4130-00	Hotel Occupancy Tx Dist Refund	922	-	1,061	-
07-00-4135-00	Sponsorship Revenues	-	3,000	4,900	6,000
07-00-4150-00	Interest Income	7,259	7,000	13,000	13,000
	Tourism Fund Revenues	**3,099,586**	**3,309,500**	**3,351,461**	**3,619,000**

TOURISM FUND EXPENDITURES

Account Number	Description	2018 Actual	2019 Adopted	2019 Projected	2020 Requested
07-21-1030-00	Regular Wages - Full-time Emp	45,678	67,200	66,100	68,327
07-21-1050-00	Regular Wages - Part-time Emp	-	25,334	17,000	25,636
07-21-1060-00	Longevity	-	100	-	100
07-21-2020-00	Social Security	3,431	7,087	6,357	7,196
07-21-2030-00	Retirement - TMRS	4,486	6,608	7,529	8,348
07-21-2060-00	Health Insurance	6,702	9,000	8,950	8,950
07-21-2090-00	Professional Org - Personal	-	350	235	300
07-21-2100-00	Prof Education & Training	-	1,100	500	1,000
07-21-3140-00	Contract Professional Services	-	-	-	97,600
07-21-3220-00	Insurance & Bonds	-	-	400	750
07-21-3259-00	Hotel Tax Dist - CVB 5/7	2,242,389	2,330,000	2,330,000	2,571,429
07-21-3260-00	Hotel Tax Distributions	629,946	663,200	663,200	480,000
07-21-3261-00	Hotel Tax Distribution-Special	-	87,611	87,611	-
07-21-3262-00	Hotel Tax Dist -Golf Marketing	27,731	-	-	-
07-21-3263-00	Tax Dist - CVB Bldg Maint	30,000	30,000	30,000	30,000
07-21-3267-00	Tax Dist - CVB Grounds Maint	20,000	20,000	20,000	21,000
07-21-4030-00	General Property Maint - CVB	14,056	17,000	21,000	21,000
07-21-4031-00	MarktPlatz Restrooms Maint	9,856	-	-	-
07-21-4172-00	Music Licensing	-	1,200	891	900
07-21-4173-00	Special Events	-	18,000	19,927	34,700
07-21-4174-00	Special Events - Equipment	-	9,535	7,941	1,000
07-21-4410-00	Gasoline, Oil & Lubrication	-	1,200	840	840
07-21-4435-00	Fleet Lease	2,588	5,200	5,200	5,200
NEW	175th Anniversary Celebration	-	-	-	100,000
NEW	History of Fbg Documentary	-	-	-	-
NEW	MarktPlatz Improvements	-	-	-	200,000
NEW	Wayfinding Sign Maintenance	-	-	-	10,000
07-21-5000-00	Ft Martin Scott Master Plan	15,000	10,000	10,000	-
07-21-5700-00	Art Guild Building Improvement	-	36,760	36,765	-
07-21-5710-00	Christmas Lights	-	97,000	55,000	-
	Tourism Fund Expenditures	**3,051,862**	**3,443,485**	**3,395,446**	**3,694,275**
	Tourism Fund Excess (Deficit)	**47,724**	**(133,985)**	**(43,985)**	**(75,275)**

* City will use prior year fund balance to fund the estimated deficit

City of Fredericksburg
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The City of Fredericksburg

DRAINAGE FUND REVENUES

Account Number	Description	2018 Actual	2019 Adopted	2019 Projected	2020 Requested
10-00-4101-00	Current Ad Valorem Taxes	74,109	47,000	45,770	-
10-00-4102-00	Delinquent Ad Valorem Taxes	3,567	3,500	2,865	-
10-00-4103-00	Penalty & Interest	404	510	365	-
10-00-4110-00	Forfeited Discounts	641	700	1,900	3,000
10-00-4150-00	Interest Income	6,944	3,100	8,700	9,000
10-00-4165-00	Misc Revenue	-	-	-	-
10-00-4250-00	Drainage Utility Revenues	78,454	469,600	32,896	-
10-00-4260-00	Drainage Rev Residential	-	-	163,450	283,200
10-00-4261-00	Drainage Rev Commercial	-	-	181,770	316,800
	Drainage Fund Revenues	**164,119**	**524,410**	**437,716**	**612,000**

DRAINAGE FUND EXPENDITURES

Account Number	Description	2018 Actual	2019 Adopted	2019 Projected	2020 Requested
10-21-1030-00	Regular Wages - Full Time Emp	-	51,680	13,600	100,569
10-21-1060-00	Longevity	-	-	-	100
10-21-1070-00	Overtime Wages	-	3,750	-	-
10-21-2020-00	Social Security	-	4,240	1,040	7,701
10-21-2030-00	Retirement - TMRS	-	5,443	1,620	12,282
10-21-2040-00	Uniforms and Clothing	-	3,600	750	3,600
10-21-2060-00	Insurance	-	13,404	4,800	20,150
10-21-2090-00	Professional Org. - Personal	-	750	250	750
10-21-2100-00	Prof Education & Training	-	3,000	750	3,000
10-21-3010-00	Utilities	-	7,500	500	7,500
10-21-3020-00	Telephone	-	4,500	2,000	4,500
10-21-3030-00	Office Supplies	-	1,500	500	1,500
10-21-3040-00	Postage, Freight, Etc.	-	300	50	300
10-21-3050-00	Advertising & Public Notices	-	300	50	300
10-21-3060-00	Protocol & Social	-	1,500	250	1,500
10-21-3070-00	Travel Expenses	-	3,000	250	3,000
10-21-3090-00	Books, Periodicals, Etc	-	300	250	300
10-21-3100-00	Safety	-	1,500	250	1,500
10-21-3130-00	Legal Expenses	-	164	50	170
10-21-3140-00	Contract Professional Services	48,564	3,000	27,000	1,000
10-21-3200-00	Bad Debt Expense	109	100	-	-
10-21-3220-00	Insurance & Bonds	-	-	-	-
10-21-4010-00	Communications	-	6,000	1,500	6,000
10-21-4020-00	Janitorial / Housekeeping	-	1,500	250	1,500
10-21-4040-00	Small Tools & Equipment	-	15,000	15,000	5,000
10-21-4060-00	Office Machines Maintenance	-	450	100	450
10-21-4070-00	Computer/Software Maintenance	-	750	750	750
10-21-4100-00	Herbicide-Arundo Donax Control	-	30,000	25,000	30,000
10-21-4285-00	Tree Care & Replacement	-	15,000	5,000	15,000
10-21-4410-00	Gasoline, Oil, & Lubricants	-	20,000	5,000	20,000
10-21-4430-00	Vehicle Maintenance - Trucks	-	750	250	750
10-21-4435-00	Fleet Lease	-	3,750	3,750	18,000
10-21-4440-00	Tractor/Heavy Equipment Maint	-	3,750	1,000	3,750
10-21-4450-00	Other Equipment Maintenance	-	3,000	1,000	3,000
10-21-4900-00	Drainage Projects	-	-	-	100,000
NEW	Standard Utility Trailer	-	-	2,645	-
NEW	Utility Trailer with Dump Bed	-	-	8,695	-
NEW	Skid Steer	-	-	43,542	1,500
NEW	Chipper	-	-	55,620	-
NEW	Dump truck	-	-	89,704	-
NEW	Zero Turn Mowers (2)	-	-	19,809	-
10-21-6079-00	Principal-2010 Ref GO I&S Bond	59,985	61,400	61,400	-
10-21-6082-00	Interest-2010 Ref GO I&S Bonds	3,639	1,900	1,900	-
10-21-6084-00	Principal - Wheel Loader	-	46,667	-	46,667
10-21-6085-00	Interest - Wheel Loader	-	-	-	-
10-21-6086-00	Principal - Dump Truck	-	29,228	-	-
10-21-6087-00	Interest - Dump Truck	-	-	-	-
10-21-6088-00	Principal - Bucket Truck	-	43,066	50,361	50,361
10-21-6089-00	Interest - Bucket Truck	-	-	-	-
10-21-6090-00	Principal - Chipper	-	19,358	-	-
10-21-6091-00	Interest - Chipper	-	-	-	-
10-21-6092-00	Principal - Zero Turn Mowers	-	6,462	-	-
10-21-6093-00	Interest - Zero Turn Mowers	-	-	-	-
10-21-6094-00	Principal - Tractor & Shredder	-	22,226	-	22,226
10-21-6095-00	Interest - Tractor & Shredder	-	-	-	-
10-21-6096-00	Principal - Misc Equipment	-	3,500	-	-
10-21-6097-00	Interest - Misc Equipment	-	-	-	-
10-21-6098-00	Principal - Backhoe	-	31,584	-	31,584

10-21-6099-00	Interest - Backhoe	-	-	-	-
10-21-6100-00	Principal-Herb App(3 pt & Trl)	-	2,735	-	2,735
10-21-6101-00	Interest-Herb App(3 pt & Trl)	-	-	-	-
	Drainage Fund Expenditures	**112,297**	**477,607**	**446,237**	**528,995**
	Drainage Fund Excess (Deficit)	**51,822**	**46,803**	**(8,521)**	**83,005**

* City will use prior year fund balance to fund the estimated deficit

City of Fredericksburg
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The City of Fredericksburg

FOOD AND WINE FEST FUND REVENUES

Account Number	Description	2018 Actual	2019 Adopted	2019 Projected	2020 Requested
11-00-1000-00	Gate	56,553	62,000	62,000	62,000
11-00-1005-00	Booth Fees	7,950	9,700	7,875	8,000
11-00-1010-00	Souvenirs	5,073	4,500	3,123	3,000
11-00-1015-00	Wine / Beer Sales	28,131	25,000	26,035	25,000
11-00-1020-00	Auction	7,835	7,000	11,710	8,000
11-00-1025-00	Patron Party	25,730	27,500	31,250	27,500
11-00-1030-00	Friday Party	13,040	11,680	12,000	11,000
11-00-1035-00	Thursday Party	5,425	6,500	6,800	6,500
11-00-1040-00	Cooking School	5,140	3,945	4,000	3,500
NEW	HOT Funds Revenue	-	-	-	10,000
11-00-1911-00	25 @ 5	(75)	-	-	-
11-00-1932-00	Paver Sales	150	-	-	-
11-00-1940-00	Donations	7,400	9,300	9,300	9,000
11-00-4150-00	Interest Income	2,529	2,000	4,100	4,200
11-00-4165-00	Miscellaneous Revenue	48	50	108	75
	Food and Wine Fest Fund Revenues	**164,929**	**169,175**	**178,301**	**177,775**

FOOD AND WINE FEST FUND EXPENDITURES

Account Number	Description	2018 Actual	2019 Adopted	2019 Projected	2020 Requested
11-25-0001-00	Wine / Beer	31,017	32,500	23,595	24,000
11-25-0002-00	Souvenirs	12,192	4,000	5,369	4,000
11-25-0003-00	Wine Glasses / Beer Cups	13,511	10,000	8,983	5,000
11-25-0004-00	Advertising/Production	25,532	18,000	21,000	22,000
11-25-0005-00	Management Fees	16,800	16,800	16,600	16,600
11-25-0006-00	Patron Party	17,722	19,000	16,077	17,000
11-25-0007-00	Friday Party	10,012	7,800	8,515	9,000
11-25-0008-00	Entertainment/Sound	6,600	5,100	5,100	5,500
11-25-0009-00	Rentals/Tents	12,199	11,000	12,591	13,000
11-25-0011-00	Set-up	1,595	1,745	795	800
11-25-0012-00	Clean-up	2,070	2,070	2,709	3,000
11-25-0013-00	Security	3,350	3,350	3,416	3,500
11-25-0014-00	Electrical	1,700	1,700	1,355	1,700
11-25-0015-00	Postage	337	2,100	2,236	2,300
11-25-0016-00	Printing	-	3,000	2,035	3,000
11-25-0017-00	Signs & Banners	440	500	450	500
11-25-0018-00	Supplies	1,667	200	375	2,000
11-25-0019-00	Auction	842	1,500	529	500
11-25-0020-00	Misc Labor	450	575	-	-
11-25-0021-00	Miscellaneous	3,135	800	478	500
11-25-0022-00	Bank Charges	2,245	2,500	2,640	3,000
11-25-0023-00	Thursday Night Party	175	4,800	4,216	4,500
11-25-0024-00	Cooking School	1,000	1,000	1,516	2,000
11-25-0025-00	Administration Expense	-	-	-	-
11-25-1021-00	Food And Winefest Expenses	-	-	-	-
11-25-1022-00	Market Sq Pledge Improvements	1,275	25,000	20,000	20,000
11-25-1040-00	Fund Cash Drawers	-	6,000	6,000	6,000
	Food and Wine Fest Fund Expenditures	**165,867**	**181,040**	**166,580**	**169,400**
	Food and Wine Fest Fund Excess (Deficit)	**(939)**	**(11,865)**	**11,721**	**8,375**

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EMERGENCY MANAGMENT FUND REVENUES

Account Number	Description	2018 Actual	2019 Adopted	2019 Projected	2020 Requested
14-00-4101-00	Fema	30,110	33,300	30,100	28,000
14-00-4102-00	County Funds	68,800	76,262	75,446	88,090
14-00-4103-00	City Funds	68,800	76,262	75,446	88,090
14-00-4150-00	Interest Income	469	200	900	900
14-00-4165-00	Miscellaneous Revenues	-	-	-	-
	Emergency Management Fund Revenues	**168,179**	**186,024**	**181,892**	**205,080**

EMERGENCY MANAGMENT FUND EXPENDITURES

Account Number	Description	2018 Actual	2019 Adopted	2019 Projected	2020 Requested
14-21-1030-00	Regular Wages-full Time Emp.	100,096	105,900	104,300	109,453
14-21-1060-00	Longevity	557	700	700	710
14-21-1070-00	Overtime Wages	-	-	-	-
14-21-2020-00	Social Security	7,676	8,155	8,033	8,427
14-21-2030-00	Retirement-tmrs	9,867	10,468	11,960	13,440
14-21-2060-00	Insurance-hosp. Ins.	1,103	1,000	1,000	6,950
14-21-2090-00	Professional Org.-personal	299	600	350	600
14-21-2100-00	Prof. Education & Training	439	800	250	800
14-21-3010-00	Utilities	-	-	-	-
14-21-3011-00	Shelter Management	5,000	5,000	5,000	5,000
14-21-3020-00	Telephone	519	3,800	3,800	3,800
14-21-3030-00	Office Supplies	30	800	500	500
14-21-3040-00	Postage, Freight, Etc.	-	100	100	100
14-21-3050-00	Advertising & Notices	126	400	400	400
14-21-3060-00	Protocal & Social	1,736	2,200	2,200	2,200
14-21-3070-00	Travel Expenses	4,643	6,500	5,000	6,500
14-21-3090-00	Books, Periodicals, Etc.	-	200	200	200
14-21-3140-00	Contract Professional Services	43	400	400	400
14-21-3150-00	Emer Mgt Materials	2,961	3,500	3,500	3,500
14-21-3220-00	Insurance & Bonds	525	600	300	-
14-21-3250-00	Conventions	349	1,000	1,000	1,000
14-21-4010-00	Communications Expense	9,445	19,100	19,100	19,100
14-21-4020-00	Janitorial / Housekeeping	-	-	-	-
14-21-4030-00	General Property Maintenance	549	600	400	400
14-21-4040-00	Small Tools & Equipment	1,937	1,000	500	1,000
14-21-4070-00	Computer/software Maintenance	1,807	5,000	5,000	5,400
14-21-4410-00	Gasoline, Oil, & Lubrication	1,208	1,200	1,200	1,200
14-21-4430-00	Vehicle Maintenance	988	1,000	1,000	-
14-21-4435-00	Fleet Lease	-	6,000	4,200	11,000
14-21-5240-00	Capital Items	5,650	-	-	-
14-21-6021-00	Principal - Computer/Software FY 2019	-	1,400	1,400	1,400
14-21-6022-00	Interest - Computer/Software FY 2019	-	100	100	100
NEW	Principal - Computer/Software FY 2020	-	-	-	1,400
NEW	Interest - Computer/Software FY 2020	-	-	-	100
	Emergency Managment Fund Revenues	**157,553**	**187,523**	**181,892**	**205,081**
	Emergency Managment Fund Excess (Deficit)	**10,625**	**(1,499)**	**-**	**(1)**

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DEBT SERVICE FUND REVENUES

Account Number	Description	2018 Actual	2019 Adopted	2019 Projected	2020 Requested
15-00-4150-00	Interest Income	320	150	400	400
15-00-4165-00	Miscellaneous Revenue	-	-	-	-
15-00-4204-00	Curr Taxes-Gen Obl Bonds	1,017,008	640,000	634,824	751,000
15-00-4205-00	Del Taxes-Gen Obl Bonds	48,700	50,000	50,000	60,000
15-00-4206-00	Penalty & Int-Gen Obl Bonds	5,414	7,400	7,400	6,600
	Debt Service Fund Revenues	**1,071,442**	**697,550**	**692,624**	**818,000**

DEBT SERVICE FUND EXPENDITURES

Account Number	Description	2018 Actual	2019 Adopted	2019 Projected	2020 Requested
15-21-3030-00	Bank Fees	-	-	-	-
15-21-6079-00	Principal-2010 Ref GO I&S Bond	390,015	398,700	398,700	-
15-21-6082-00	Interest-2010 Ref GO I&S Bonds	23,661	12,000	12,000	-
15-21-6304-00	Principal - 2012 GO Bonds	140,000	145,000	145,000	145,000
15-21-6305-00	Interest - 2012 GO Bonds	71,784	67,700	67,700	63,600
15-21-6306-00	Principal - 2016 Tax Lmtd Note	50,000	55,000	55,000	335,000
15-21-6307-00	Interest - 2016 Tax Lmtd Note	19,535	19,000	19,000	16,800
15-21-6308-00	Principal-2017 LmtdTax&RevCO's	30,000	70,000	70,000	145,000
15-21-6309-00	Interest-2017 LmtdTax&RevCo's	148,212	108,700	108,700	105,400
	Debt Service Fund Expenditures	**873,206**	**876,100**	**876,100**	**810,800**
	Debt Service Fund Excess (Deficit)	**198,236**	**(178,550)**	**(183,476)**	**7,200**

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POLICE FORFEITURE FUND REVENUES

Account Number	Description	2018 Actual	2019 Adopted	2019 Projected	2020 Requested
17-00-4101-00	Forfeiture Revenue	7,722	2,000	3,200	2,000
17-00-4150-00	Interest Income	123	100	100	100
17-00-4165-00	Miscellaneous Revenues	-	-	-	-
17-00-4170-00	Federal Funds	-	-	-	-
	Police Forefeiture Fund Revenues	**7,844**	**2,100**	**3,300**	**2,100**

POLICE FORFEITURE FUND EXPENSES

Account Number	Description	2018 Actual	2019 Adopted	2019 Projected	2020 Requested
17-22-3190-00	Miscellaneous Expenses	130	-	-	-
17-22-4200-00	Office Rental	-	-	-	-
17-22-5005-00	Police Dept Equipment	1,140	-	3,023	4,000
17-22-5015-00	Computer Equipment	-	-	1,634	-
	Police Forefeiture Fund Expenditures	**1,270**	**-**	**4,657**	**4,000**
	Police Forefeiture Fund Excess (Deficit)	**6,574**	**2,100**	**(1,357)**	**(1,900)**

* City will use prior year fund balance to fund the estimated deficit

CAPITAL PROJECT FUND - WATER & WASTEWATER FUND REVENUES

Account Number	Description	2018 Actual	2019 Adopted	2019 Projected	2020 Requested
29-00-4150-00	Interest Income	-	-	-	-
29-00-4300-00	Proceeds 2019 Utility Rev Bond	-	18,500,000	-	-
29-00-4600-00	Transfer in from Fund 03	-	-	-	-
	W & WW Capital Project Fund Revenues	**-**	**18,500,000**	**-**	**-**

CAPITAL PROJECT FUND - WATER & WASTEWATER FUND EXPENDITURES

Account Number	Description	2018 Actual	2019 Adopted	2019 Projected	2020 Requested
29-21-5391-00	16" Water Line 290 E	-	6,879,200	750,000	6,129,200
29-21-5392-00	Pump Station & New Tank 290 E	-	7,242,700	500,000	6,742,700
29-21-5393-00	Cross Mountain Storage Tank	-	2,393,500	150,000	2,243,500
29-21-5394-00	Boot Ranch Storage Tank	-	1,868,800	150,000	1,718,800
	W & WW Capital Project Fund Expenditures	**-**	**18,384,200**	**1,550,000**	**16,834,200**
	W & WW Capital Project Fund Excess (Deficit	**-**	**115,800**	**(1,550,000)**	**(16,834,200)**

* City will use fund balance to fund the estimated deficit

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ANIMAL SHELTER SPECIAL REV ACCT FUND REVENUES

Account Number	Description	2018 Actual	2019 Adopted	2019 Projected	2020 Requested
42-00-4150-00	Interest Revenue	-	-	300	700
42-00-4214-00	AnimalShelter/Control Donation	-	400,000	950,000	3,000
	Animal Shelter Special Rev Acct Fund Revenu	-	400,000	950,300	3,700

ANIMAL SHELTER SPECIAL REV ACCT FUND EXPENDITURES

Account Number	Description	2018 Actual	2019 Adopted	2019 Projected	2020 Requested
42-22-1030-00	Regular Wages	-	4,800	4,800	38,234
42-22-2020-00	Social Security	-	370	367	2,925
42-22-2030-00	TMRS	-	572	572	4,665
42-22-2060-00	Health Insurance	-	1,490	1,490	8,950
42-22-4030-00	General Property Maintenance	-	4,900	4,900	5,500
42-22-4040-00	Small Tools & Equipment	-	9,700	9,700	3,000
42-22-4070-00	Computer / Software Maintenance	-	3,100	3,100	500
42-22-5210-00	Animal Shelter Capital Equipment	-	15,800	8,600	24,800
42-22-5240-00	Animal Shelter Vehicle	-	51,000	51,000	
	Animal Shelter Special Rev Acct Fund Expend	**-**	**91,732**	**84,529**	**88,573**
	Animal Shelter Special Rev Acct Fund Excess	**-**	**308,268**	**865,771**	**(84,873)**

* City will use prior year fund balance to fund the estimated deficit

City of Fredericksburg

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PARKS & RECREATION SPECIAL REVENUE FUND REVENUES

Account Number	Description	2018 Actual	2019 Adopted	2019 Projected	2020 Requested
45-00-4150-00	Interest Revenue	-	-	-	5
45-00-4550-00	LBJ Park Revenue	-	-	-	500
45-00-4551-00	Cross Mountain Revenue	-	-	1,000	500
45-00-4552-00	Sports Revenue	-	-	-	250
45-00-4553-00	Parks General Revenue	-	-	-	1,000
45-00-4554-00	Fort Martin Scott Revenue	-	-	1,000	3,600
45-00-4555-00	Marktplatz Revenue	-	-	100	300
45-00-4556-00	Programs Revenue	-	-	250	2,500
45-00-4557-00	Swimming Pools Revenue	-	-	-	250
	Parks & Recreation Special Revenue Fund Revenues		-	2,350	8,900

PARKS & RECREATION SPECIAL REVENUE FUND EXPENDITURES

Account Number	Description	2018 Actual	2019 Adopted	2019 Projected	2020 Requested
45-25-4550-00	LBJ Park Expense	-	-	-	500
45-25-4551-00	Cross Mountain Expense	-	-	-	500
45-25-4552-00	Sports Expense	-	-	-	250
45-25-4553-00	Parks General Expense	-	-	-	1,000
45-25-4554-00	Fort Martin Scott Expense	-	-	-	3,600
45-25-4555-00	Marktplatz Expense	-	-	-	300
45-25-4556-00	Programs Expense	-	-	-	2,500
45-25-4557-00	Swimming Pools Expense	-	-	-	250
	Parks & Recreation Special Revenue Fund Expenditures		-	-	8,900
	Parks & Recreation Special Revenue Fund Excess (Deficit)		-	2,350	-

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HEALTH INSURANCE FUND REVENUES

Account Number	Description	2018 Actual	2019 Adopted	2019 Projected	2020 Requested
50-00-4000-00	Employee Hosp Premium Revenue	1,365,848	1,440,995	1,416,200	1,480,465
50-00-4005-00	Dependent Hosp Premium Revenue	346,729	349,981	365,700	370,000
50-00-4015-00	Cobra	7,158	9,300	-	-
50-00-4025-00	Stop Loss Refunds-specific	66,748	70,000	110,000	70,000
50-00-4030-00	Stop Loss Refund-aggregate	-	-	-	-
50-00-4150-00	Interest Income	7,889	8,700	12,000	12,000
50-00-4165-00	Miscellaneous Revenue	-	-	-	-
	Health Insurance Fund Revenues	**1,794,372**	**1,878,976**	**1,903,900**	**1,932,465**

HEALTH INSURANCE FUND EXPENDITURES

Account Number	Description	2018 Actual	2019 Adopted	2019 Projected	2020 Requested
50-21-2000-00	Administration Fees	67,028	65,000	65,300	65,400
50-21-3005-00	Specific Stop Loss Reinsurance	217,718	220,000	215,000	220,000
50-21-3006-00	Subrogation Proceeds	(3,336)	2,000	2,000	2,000
50-21-3010-00	Aggregate Stop Loss Reinsuranc	9,495	10,000	13,500	12,000
50-21-3140-00	Contract Professional Services	15,317	15,000	15,000	15,200
50-21-3190-00	Misc Expenses	-	-	-	-
50-21-4000-00	Claims Paid	1,544,327	1,600,000	1,500,000	1,600,000
50-21-4010-00	Claims - Prescription Drugs	224,074	204,000	273,000	250,000
50-21-4015-00	Claims - RX Drug Rebate	(51,582)	(47,000)	(47,000)	(47,000)
	Health Insurance Fund Expenditures	**2,023,040**	**2,069,000**	**2,036,800**	**2,117,600**
	Health Insurance Fund Excess (Deficit)	**(228,668)**	**(190,024)**	**(132,900)**	**(185,135)**

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